



The Best View



Texas Glass Association/North Texas Division

www.tgantd.com

November 2010

2010 Board of Directors

President, Linda Marasco

AGC Flat Glass North America, Inc.

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Dallas, TX 75234

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Fax: 972-481-9108

Presidentelect@tgantd.com

Treasurer, Monica Lamb

Universal Glass Company

2421 Glenda Lane

Dallas, TX 75229

Phone: 972-241-0116

Fax: 972-241-3075

Treasurer@tgantd.com

Secretary, Elaine Tschirgi

M3 Glass Technologies

2924 Rock Island Rd.

Irving, TX 75060

Phone: 214-614-9650

Fax: 972-790-4544

Secretary@tgantd.com

Past President, Jason Merritt

Tepco Contract Glazing, Inc.

11210 Ables Lane

Dallas, TX 75229

Phone: 972-247-1055

Fax: 972-247-1052

Pastpresident@tgantd.com

Next TGA/NTD Members Meeting

TBA

Elegante Hotel

2330 W. Northwest Hwy

Dallas, TX 75220

6:00 p.m. Cocktails

6:30 Buffet Dinner and Presentation

Guest Speaker: TBA

Preregistration- \$35.00

Registration at the door- \$40.00

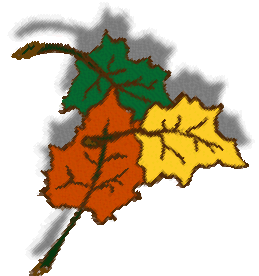
Non-members- \$40.00

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Upcoming Events

- November 4, 2010
Meet & Greet Mixer
- December 3, 2010
Christmas Party/Casino Night

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Letter from the President



Dear TGA Members,

On Saturday, October 16th, I experienced my first “Texas Glass Association - Gift of Glass” event. I have to tell you, it was the most rewarding and amazing site to see! Just as the sun was peeking over the C. R. Laurence Warehouse, as far as you could see “The Best of the Best” glazing crews were arriving. One by one the men in their trucks positioned themselves for this yearly charity event. First timers and Old Timers were here to give their time and expertise.

I personally want to thank all of you. You are indeed a great example of what this Association is all about.

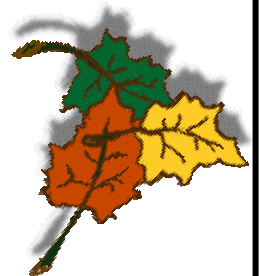
I salute Cliff Helterbran, Committee Chairman and his team for an excellent job well done!! And to Ryan Umphrey of C. R. Laurence, thank you for opening your doors to support this event.

2010 has been a challenging year for all of us. I know that finding the time to volunteer can be the last thing on your “list of things to do”. I encourage you to get involved and enjoy the experience of the Texas Glass Association/North Texas Division. This is your association and you do have a voice.

As we reach the end of 2010, your Board of Directors would like to thank you, for the support so many of you have given to the North Texas Division this year. We have enjoyed bringing to you programs that we hope have made a difference and given you some of the latest updates in our industry.

Mark your calendars for November 4th and December 3rd. You are in for a treat! You will not want to miss out on these special events.

Best Regards,
Linda Marasco
TGA/NTD President



GIFT OF GLASS 2010 RECAP

To: All Sponsors and Participants

The 2010 Gift of Glass was one of our best years on record! That record by the way dates back over 20 years. It's hard to imagine but the Texas Glass Association has been working with the City of Dallas/People Helping People for over 20 years!

This year despite poor economic conditions, people and companies like yours opened their hearts and resources to help those less fortunate. With 34 homes completed this year, we couldn't have asked for better conditions. A beautiful and sunny day with temperatures in the low/mid 80's!

The day started out at the CRL Warehouse @ 7:00am with a hot breakfast. As normal we all gathered and greeted one another and shared some past experiences. This is one day where there are no competitors. Over 15 teams from nine glazing contractors stepped up and completed 34 homes throughout the Metroplex. What an amazing day and accomplishment!

There are so many folks to thank for making this years' Gift of Glass a huge success. Below is an alphabetic list of wonderful sponsors and participants that deserve recognition for their efforts. Please support these sponsors going forward and let them know how much they mean to us.

1. AAA Glass - Fort Worth Texas - Cut all the glass (at the **11**th hour!) and provided one install team.

Thanks Jerry!!



2. AGC Flat Glass North America -Mat Ferguson Donated the SSB, DSB and Tempered Glass. Chris Gould delivered the glass to AAA. Thank you very much!

3. Alliance Glass - provided two install teams

4. Alliance Glazing Technologies - provided one install team

5. Alpha Glass - provided one install team

6. Automatic Door Solutions - Don Haerer provided awesome pictures.

7. City of Dallas/People Helping People -Thanks to all the caseworkers that helped organize and prequalified the applicants. Christiana and Angelyn especially.

8. CR Laurence - provided the location and miscellaneous supplies. A big thanks to Ryan

9. Dallas Flat Glass Distributors - insulated units - Thanks Tom!

10. JPON Glass Company -provided four install teams, project pictures and miscellaneous repairs. You guys rock!

11. Knowles Door Check - Provided the Deep Dish Pizza for lunch!

12. Oak Cliff Mirror and Glass - Provided two install teams. Thanks guys!

13. Southwest Glass - Provided three install teams. Great job!

14. SSI - Provided all the Silicone. Thanks Don!



15. Texas Glass Association/North Texas Division - President, Linda Marasco for breakfast and keeping us focused!

16. Universal Glass Company - Provided one install team and spent countless hours helping me organize the event! Thanks Johnny, Rick, Kyle and Susie. I couldn't have done it without your efforts.

In wrapping up ... I think it is important to stress how vital this program is to not only our community but to our organization. It's wonderful to see new faces and I hope next year we have even more volunteers. The more volunteers we have - the more people we can help.

Great job everyone! See you next year!

Cliff Helterbran
Committee Chairman-Gift of Glass 2010



2010 Texas Glass Association/North Texas Division

Combination

CHRISTMAS PARTY & CASINO NIGHT/SANTA'S HELPERS TOY DRIVE (Geez that's a lot of words)

It's sneaking up on us again. December 3rd will be here in less than 2 months!!

Start looking for your \$5 toys in order to load up with raffle tickets at the front door and start begging the CFO's for a great big fat sponsorship check!!

Jeff Cates and I will be throwing one helluva party this year at The Elegante Hotel & Suites. We've rented out the entire west wing for a huge buffet dinner and then tons of fun at the Casino Night tables.

This evening is all about fun with our industry associates **AND MOST OF ALL** about raising toys and cash donations for **Santa's Helpers** and children in need.

SAVE THE DATE:

DATE: Friday, December 3, 2010

TIME: 6:30 PM – MIDNIGHT

PLACE: The Elegante Hotel & Suites

2330 W. Northwest Hwy

Dallas, TX 75220

We will have great food, cash bar, dancing, music by our friend Mike Efeney, gambling and getting gifts. What a night!!

Won't be long before Jeff and I start calling and begging for your CORPORATE SPONSORSHIPS. So get ready!!

Contact us anytime!

Jim Hester at Quality Powder Coating 972-488-0635 or Jeff Cates at Alecom Metal Works 972-438-1032

WE HOPE TO MAKE THIS A GREAT EVENING AGAIN!

THANKS IN ADVANCE FOR YOUR SUPPORT!



**2010 Texas Glass Association/NTD
CHRISTMAS PARTY & CASINO NIGHT
SANTA'S HELPERS TOY DRIVE**

Jeff Cates and I are excited to get to plan this event again. We will be at a new location this year, The Elegante. This evening is about fun with our industry associates **AND MOST OF ALL** about raising toys and cash donations for **Santa's Helpers** and children in need.

DATE: Friday, December 3, 2010

TIME: 6:30 PM – MIDNIGHT

PLACE: The Elegante Hotel & Suites
2330 West Northwest Highway
Dallas, TX 75220
214-358-7855

COST: **TGA Members** \$65.00 Per Person **RSVP By 11/25/10**
Non Members \$70.00 Per Person **RSVP By 11/25/10**

AFTER 11/29/10 EVERYONE IS \$70.00 Per Person

Guest speaker: Steve McCauley from WFAA-TV, Channel 8 will attend to accept our donation.

We will have great food, cash bar, music by our friend Mike Efeney and tons of gifts for the raffle!

REMEMBER for every unopened toy you bring with a value of \$5.00 or more, you will receive raffle ticket to win great gifts!

This year there is a great need for gifts for teenage kids, infants and bicycles.

Donation & Sponsorship Levels and how it works:

Our Sponsors and donations are what make this night successful. We've combined the sponsorships with free advertising to allow you to write it off as an advertising expense. We also accept Checks made out directly to Santa's Helpers and that's a direct **TAX DEDUCTABLE DONATION FOR A GREAT CAUSE!!**

Last year's raffle gifts consisted of \$500 in cash, gift certificates to great restaurants, electronics, items for the home, jewelry and more. This year you will see this and more!

During the evening we will present WFAA and Santa's Helpers with a check and TONS AND TONS OF TOYS!! The Christmas Party is a non-profit function and the TGA members appreciate any monetary support you are able to contribute.

For those interested in participating in the Take the Elevator Home Program, The Elegante has offered rooms for \$89.00. Please call Michelle Ordonez for more information at 972-488-0635.

Sincerely,

Jim Hester from Quality Powder Coating and Jeff Cates from Alecom Metal Works
The Official Co-Chairs of this years' Christmas Party

**2010 ANNUAL TEXAS GLASS ASSOCIATION/NTD
CHRISTMAS PARTY/CASINO NIGHT/ SANTA'S HELPERS DONATION LEVELS**

CORPORATE SPONSORSHIP:

\$1,500.00

Entitles company to name recognition as a CORPORATE sponsor throughout the evening.
Entitled to a Certificate of Appreciation Plaque presented at the party for your donation to Santa's Helpers
Entitled to a free half page Advertisement in Monthly Best View Newsletter for a period of 4 Months.
Free entry to the Christmas Party (up to 4 individuals).

GOLD SPONSORSHIP:

\$700.00

Entitles company to name recognition as a GOLD sponsor during the evening.
Entitled to a Certificate of Appreciation Plaque presented at the party for your donation to Santa's Helpers
Entitled to a free half page Advertisement in Monthly Best View Newsletter for a period of 3 Months.
Free entry to the Christmas Party for 1 individual.

SILVER SPONSORSHIP:

\$300.00

Entitled to a free 1/4 page Advertisement in Monthly Best View Newsletter for a period of 2 Months.
Entitled to a Certificate of Appreciation Plaque presented at the party for your donation to Santa's Helpers

ANY OTHER DONATION OR SPONSORSHIP:

\$_____

Entitled to a free 1/4 page Advertisement in Monthly Best View Newsletter for a period to be determined by the amount. If it's 1 million dollars, we'll let you remain in the newsletter for a lifetime.

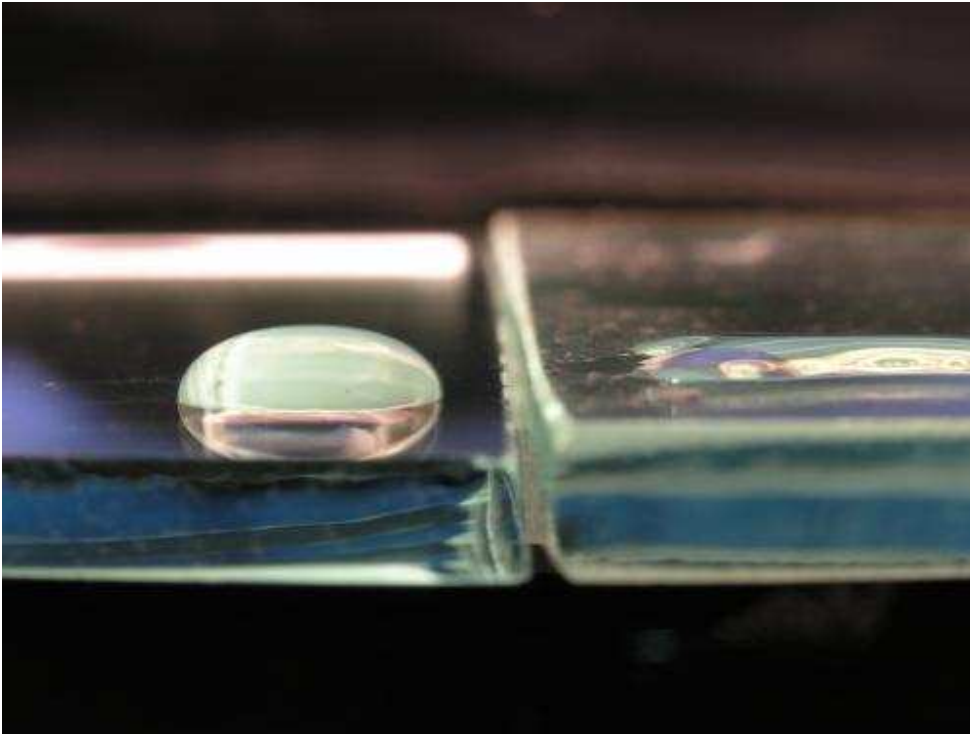
By signature, I, (name) _____, authorized representative for
(company) _____ herewith pledge the below listed amount,
\$_____ to the 2010 TGA Christmas Party and Santa's Helpers fund raiser.

Please feel free to contact me by email if you have any questions. **Fax this form to 972-488-0636** or make your check payable to TGA/NTD and mail to:

**Quality Powder Coating, LLC
Attn: Jim Hester
1838 Forms Drive
Carrollton, TX 75006**

To coat or not to coat

Is adding a low-maintenance coating option a good idea for your business?



Hydrophobic Coating versus No Coating – The glass panel on the left has been treated with the hydrophobic coating Diamon-Fusion, causing the water to bead up. When tipped vertically, a portion of the water on the untreated panel at right would drip off, but much would stay on the glass, depositing its mineral content and creating “hard water” stains. The water bead on the treated left would quickly roll off the glass leaving little or no water to stain.

Low-maintenance glass coatings have been around for decades. Protective coatings have become more popular in the residential and commercial glass market during the last several years. Many claims and promises have been made about their benefits and capabilities, but how do you sort them all out? The best approach is to understand your business, ask the right questions and pay attention to the answers to determine if your business is ready to capitalize on this growing industry trend.

The basics

Coatings help protect all kinds of glass surfaces, from exterior windows to etched glass and even fine art glass. However, the group that is adopting the technology at the highest rate is the shower enclosure industry. The most significant reason for this is the fact that the typical shower enclosure endures exposure to hard water and body oils every day, making it more susceptible to staining than most other glass surfaces.

Consumers buy clear glass shower enclosures to enhance the beauty of their bathrooms. However, that beauty can quickly diminish as a result of soap scum and hard water stains.

Once those stains are on the glass, they can be difficult, if not impossible, to remove, unless it is protected with a low-maintenance coating.

The market offers several different low-maintenance coatings. Most coatings fall in one of two categories: hydrophobic, meaning they repel water, or hydrophilic, meaning they attract water. The developers of each will tell you their product is best, so let's take a closer look at the differences and similarities.

Both types of coatings fill in the microscopic peaks and valleys present in virtually every glass surface, resulting in a smoother surface. That is where the similarity ends.

Hydrophobic coatings create a surface that repels water. Supporters claim that by repelling water and the minerals it carries, fewer drops can stick to and dry on the glass, resulting in fewer spots. When it comes time to clean the glass, those spots can't stick as easily to the smooth surface and are easier to remove.

Hydrophilic coatings create a surface that attracts water. Supporters claim that by attracting water, it sheets off and carries away any loose materials. The remaining water that sticks to the glass is spread out, so it deposits the mineral content broadly, and staining isn't immediately noticeable.

Proponents of both coatings agree on the main benefit they provide: Consumers have to clean less often to maintain the beauty of their glass shower enclosure. Coatings also create a more hygienic environment, because mold and mildew spores, and the water they need, can't stick to the glass or are washed away. The lower cleaning requirement also is touted as environmentally-friendly. Shower enclosures treated with coatings need to be cleaned less often. As a result, fewer chemicals are washed down drains that ultimately lead to streams, lakes and oceans.

Choosing a coating and supplier

There are several factors to consider when choosing a coating and supplier.

Performance and longevity. "How long does it last?" is one of the most commonly asked questions. It is a critical question that can directly impact a customer's overall satisfaction. As mentioned, lower-cost coatings won't last as long. Longer-lasting coatings will be more expensive. You need to ask yourself how long you want to keep your customer and what kind of word-of-mouth you want for your business. "Going cheap" on anything can cost you much more in the long run.

Many coating suppliers provide a product warranty, so be sure to inquire about warranties when evaluating potential suppliers.

Cost per square foot. Yield will vary from coating to coating, so, it is important to understand how many square feet or inches a milliliter or ounce of the chemical will coat. You don't want

to end up buying a coating that costs half as much as other competitors only to discover you need five times as much to coat the same shower enclosure.

Labor and training requirements. A clear understanding of the coating requirements will save money in the long run. Can you do it in the field on installed glass, or only in your shop? If it's not easy to apply in the field, you won't be able to present the product to any of your customers with existing uncoated glass products. A coating that can be easily applied in the field also is repairable in the field, so, if a coating is damaged in some way, you can simply re-apply it instead of having to replace the entire panel. You also need to know how much training your staff will require to apply the coating. Field applicable or not, some coatings are simple to apply while others are more complex. Not understanding the difference can be the deciding factor on whether you make money on the job.

Cure time. Some coatings need time to set or cure. During this time, you cannot touch or move the coated glass. In some instances, the coating cannot come into contact with water for 24 hours. With thicker coatings, you have to be careful not to let shop dust get trapped in the coating. Unless you have a lot of extra shop space, and can afford to hold the inventory, cure times can create significant problems, especially as the amount of glass you treat increases.

Equipment requirements. Often, suppliers can sell you equipment that will reduce the amount of time and/or labor needed to apply the coating. Some coatings cannot be applied without special equipment. When evaluating coatings that require equipment, be sure to include the cost in your overall analysis. You can do so by projecting the total amount of glass you expect to coat with that piece of equipment over its useful life, and then dividing the price of that equipment by that amount of glass to determine how much per square foot that equipment will cost. Next, add that per-square-foot equipment cost to the per-square-foot price of the coating itself (based on the yield, mentioned earlier) to find the total cost per square foot to apply that coating. For a fair comparison to coatings that don't need equipment, you should also add in your projected labor cost per square foot. You can do the same analysis on any optional equipment offered by a coating supplier to determine if it's a good investment.

The bottom line

Now that you've determined your costs, figure out how much you're going to make by adding this coating to your product offering. This is where fellow National Glass Association members can help. Ask around to see who is using which coating. Ask them why they made the choice they made. More importantly, ask them how the coating has benefited their business. In the majority of cases, whether they use it as a differentiator to grab more market share or as an add-on sale to increase their bottom line, you'll find adding a coating has helped their business grow.

In the end, it is a business decision for each individual company. When you do your evaluation, remember that asking the right questions in advance can be the difference between a coating that increases your sales and margins, and a coating that results in a failed investment.



Project Spotlight

“Project Spotlight” will highlight a project completed by one of our TGA/NTD Members and will feature pictures as well as company and project information. If you would like your work or design to be showcased in our newsletter, contact Monica Lamb at 972-241-0116 or one of our Board Members.

TGA/NTD Has Moved!

New location:

Elegante Hotel

2330 W. Northwest Hwy

Dallas, TX 75220

Phone: 214-358-7855



Meet & Greet Mixer Thursday, November 4, 2010

Humperdink's

2208 W NW Hwy

Dallas, TX 75220

5:00pm-9:00pm

Appetizers will be provided.
Cash bar only.

Please contact Kyle Lamb with any questions at
kyle@universalglasscompany.com
or 214-288-5449

TGA/NTD General Meetings are held quarterly on the second Tuesday of the month at the Elegante Hotel located at 2330 W. Northwest Hwy Dallas, TX 75220. Cocktails begin at 6:00, Dinner and Presentation at 6:30. Meetings are open for all TGA/NTD members and guest. Please continue to make dinner reservations for members and guest. Preregistration \$35.00, registration at the door \$40.00 and non members \$40.00. Please join us. To make reservations, call Michelle Ordonez at 972-488-0635, or email mleetrujillo@yahoo.com

Advertise in the Best View

Business card	\$55.00	For three months
¼ Page ad	\$75.00	For three months
½ page ad	\$120.00	For three months
Full page ad	\$210.00	For three months

PROMOTE YOUR
BUSINESS HERE

YOUR BUSINESS
CARD HERE

YOUR BUSINESS
CARD HERE

For Membership Inquiries Contact:
John or Monica Lamb 972-241-0116

Membership List 2010

Current 2010 Memberships Noted
In Green Font

AAA Glass & Mirror

Jerry Wright
2405 Benbrook Blvd.
Fort Worth, TX 76110
Phone: 817-924-4444
Fax: 817-924-3281

AGC-Flat Glass North America, Inc.

Linda Marasco
1201 Hwy 67 E
Alvarado, TX 76009
Phone: 800-777-5171
Fax: 817-783-7123

Alpha Glass & Mirror Co.

Gifford Olin
6122 Wyche Blvd.
Dallas, TX 75235
Phone: 214-637-5500
Fax: 214-637-5511

Arch Aluminum & Glass Co Inc.

4400 Cambridge Rd.
Fort Worth, TX 76155
Phone: 817-785-1220
Fax: 817-785-1224

Automatic Door Systems

Ray Navarre
2207 Joe Field Rd.
Dallas, TX 75229
Phone: 972-484-5144
Fax: 972-243-4078

Cardinal IG

John Dicken
201 Cardinal Rd.
Waxahachie, TX 75165
Phone: 972-937-4969
Fax: 972-937-4094

Acro Glass

Mark Whittaker
3649 Conflans #103
Irving, TX 75061
Phone: 972-790-4527
Fax: 214-614-9648

Alecom Metal Works

Jeff Cates
526 N Britain Rd.
Irving, TX 75061
Phone: 972-438-1032
Fax: 972-579-3025

Alpha Insulation & Waterproofing

Chuck Jahant
1010 E. Dallas Rd.
Grapevine, TX 76051
Phone: 972-446-2600
Fax: 972-245-7974

Astro Sheet Metal Co.

Arthur Paxton
205 Sharon
Irving, TX 75061
Phone: 972-438-1110
Fax: 972-721-0177

B & B Glass

Felix T. Munson Jr.
3214 Beltline Rd. Ste. 426
Dallas, TX 75234
Phone: 972-481-9100
Fax: 972-481-9108

Country Glass & Mirror

Charles Risinger
3201 Military Pkwy. #A400
Mesquite, TX 75149
Phone: 972-216-9100
Fax: 972-216-9306

Advanced Glass Systems

Gary Fagan
2842 Handley Ederville Rd.
Richland Hills, TX 76118
Phone: 817-589-7702
Fax: 817-595-1386

Alliance Glass & Mirror

Gary Lane
2803 Prestige Road
Keller, TX 76248
Phone: 817-379-1936
Fax: 817-379-1890

Amersol, Inc.

Rick Dietel
9750 Skillman
Dallas, TX 75243
Phone: 214-503-9977
Fax: 214-503-0220

Automatic Door Solutions LLC.

Jeff Donoian
460 S. Belt Line #442
Irving, TX 75060
Phone: 866-986-3001
Fax: 972-986-3155

BGR Specialties

Garner Roberts
3149 Lackland Rd. Ste. 100
Fort Worth, TX 76116
Phone: 817-763-5831
Fax: 817-731-0625

C.R. Laurence, Inc.

Ryan Humphrey
2080 Lone Star Drive
Dallas, TX 75212
Phone: 214-634-7305
Fax: 214-631-6519

D.F.W. Automatic Doors

J.L. Gilchrist
P.O. Box 851650
Mesquite, TX 75185
Phone: 972-247-4006
Fax: 972-247-4222

D.G.B. Glass, Inc.
Brad Baker
Box 123470
Fort Worth, TX 76121
Phone: 800-894-1955
Fax: 817-261-9923

Dallas Flat Glass Distributors
Tom Holman
2150 Hutton Dr.
Carrollton, TX 75006
Phone: 972-506-9580
Fax: 972-506-9585

Dallas Glass & Door Co. Ltd.

Dallas Owens
3008 East I-30
Rockwall, TX 75087
Phone: 972-772-4915
Fax: 972-772-4178

Dayton Glass
Tommy Dayton
3165 Bisbee
Forest Hill, TX 76119
Phone: 817-531-2700
Fax: 817-531-2800

Door Control Services
Don Gilchrist
2440 Lacy Lane Ste. 110
Carrollton, TX 75006
Phone: 877-351-3667
Fax: 972-247-7120

Don Young Company, Inc.

8181 Ambassador Row
Dallas, TX 75247
Phone: 214-630-0934

Faulkner & Associates
Joe Faulkner
2709 Hillside Dr.
Lewisville, TX 75067
Phone: 972-251-1353
Fax: 972-251-1781

FTS
Keith Wagner
13531 Floyd Circle
Dallas, TX 75243
Phone: 214-869-1066
Fax: 972-792-7149

Garland Glass & Mirror

Raman Lad
310 Gautney St.
Garland, TX 75040
Phone: 972-276-6524
Fax: 972-494-1272

Haley-Greer, Inc.
Jeff Benson
2257-C Lombardy
Dallas, TX 75220
Phone: 972-556-1177
Fax: 972-556-1384

Helterbran Associates
Cliff Helterbran
110 Tennyson Pl.
Coppell, TX 75019
Phone: 972-745-0026
Fax: 972-745-0306

Independent Glazing Contracting, Inc.

Larry Mooneyham
1846 Bluff Springs
Ferris, TX 75125
Phone: 214-674-5176
Fax: 972-544-2652

Insulation Solutions Contracting, Inc.
Gene & Penny Wiggs
3200 Ashford Lane
McKinney, TX 75070
Phone: 972-548-7058
Fax: 972-542-0270

Jennings Glass Contractors
Jerry Jennings
P.O. Box 271025
Dallas, TX 75227-1025
Phone: 972-285-0004
Fax: 972-285-1080

JPON Glass Co.

Coy Moore
1825 S. Jupiter
Garland, TX 75042
Phone: 214-349-1400
Fax: 214-349-1314

Knowles Door Check
Brenda Greathouse
302 Hwy 251 South
Olney, TX 76374
Phone: 214-637-2896
Fax: 940-564-3595

Lindsay Glass Systems
Jacob Hulsey
901 S. Armstrong Ave.
Denison, TX 75010
Phone: 903-465-0557
Fax: 903-463-3988

Lloyd Consulting & Engineering

Ken Lloyd
143 Classon Dr.
Dallas, TX 75218
Phone: 214-340-1517
Fax: 214-340-1519

MGM Glass Corp.

Tom J. Roppolo
3207 Peachtree Rd. #102
Balch Springs, TX 75180
Phone: 972-286-5141
Fax: 972-557-1760

Oldcastle Engineered Products

Diane Lacy
803 Airport Freeway
Terrell, TX 75160
Phone: 800-869-4567
Fax: 972-551-6323

Read Architectural Products LLC.

Kevin Read
1590 E SH 121 Bus, Bldg 3 #100
Lewisville, TX 75056
Phone: 972-378-6700
Fax: 972-378-6755

Southwest Construction Services

Ernie Adams or Zak Wegand
11430 Newkirk
Dallas, TX 75229
Phone: 214-879-9948
Fax: 214-879-9981

Tepco Contract Glazing, Inc.

William Keen
11210 Ables Lane
Dallas, TX 75229
Phone: 972-247-1055
Fax: 972-247-1052

Lone Star Window Tinting

Ron Bouilly
410 Grapevine Hwy
Hurst, TX 76054
Phone: 817-656-8468
Fax: 817-656-8472

Montgomery Entrance

Jeff Pyle or R.W. Stanley
10610 Metric Dr. Ste. 168
Dallas, TX 75243
Phone: 214-221-4591
Fax: 214-221-4482

Quality Powder Coating, LLC.

Jim Hester
1838 Forms Dr.
Carrollton TX 75006
Phone: 972-488-0635
Fax: 972-488-0636

Redbud Glass, Inc.

Jan Voskamp
4325 SW 29th
Oklahoma City, OK 73119
Phone: 800-943-0883
Fax: 800-813-7991

Southwest Glass, Inc.

Jim Prater
2333 Glenda Ln.
Dallas, TX 75229
Phone: 972-243-0402
Fax: 972-484-2827

Texas Commercial Glass

Glenn McCarty
P.O. Box 2048
Weatherford, TX 76086
Phone: 817-594-4477
Fax: 817-594-4484

M3 Glass Technologies

Chris Mammen
2924 Rock Island Rd.
Irving, TX 75060
Phone: 214-614-9650
Fax: 972-790-4544

Oak Cliff Mirror & Glass Co., Inc.

Sam Hill
2202 N. Beckley Ave.
Dallas, TX 75208
Phone: 214-747-4875
Fax: 214-747-4878

R.E. Watson & Assoc.

P.O. Box 691
620 Tower Dr.
Kennedale, TX 76060
Phone: 817-478-4401
Fax: 817-478-3736

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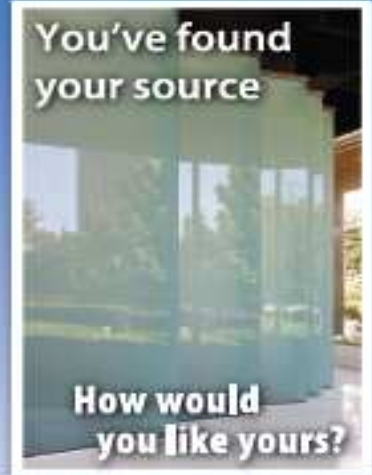
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Dues are based on the total number of employees (including leased employees) in your company. Please check the appropriate box. Please check the appropriate box for your classification:

Included in your membership dues is a membership in one of the TGA Divisions (Houston, North Texas). Your membership will be assigned to one of the Divisions based on the County in which your membership is located. If you are located in a county not serviced by one of the Divisions, you will be an "at large" member. If you are a statewide member, you will belong to all divisions, with one vote in each division and one vote on TGA matters.

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Phone:	Fax:	E-Mail:
Contact Person:	Title	Home Zip Code: _____ - _____
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Membership dues based on number of permanent employees

[]	A	1 - 10	\$ 350
[]	B	11 - 20	\$ 450
[]	C	21 & over	\$ 550

Flat Glass %

Auto Glass %

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[] **Regular membership** - defined as any firm or corporation which is a) engaged in the sale, installation, replacement, or repair of glass products, including but not restricted to architectural glass, auto glass, mirrors and leaded glass; or b) conducting business as glazing contractor. A regular member must maintain glass industry equipment products or supplies, have an established commercial location where business is transacted; maintain proper books of accounts and records; and be registered where required by law.

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Indicate division: [] HOUSTON [] NORTH TEXAS Sponsor: _____

I certify that my company's dues category and location information are correct and agree to abide by the by-laws of the Texas Glass Association and their affiliated divisions.

Signed: _____ date: _____

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Members dues are not tax deductible as charitable contributions for income tax purposes. However, they may be deductible as ordinary and necessary business expense subject to restriction imposed as a result of association lobbying activities. TGA estimates up to 20% of your 2006 dues, the part affiliated with lobbying, is NOT tax deductible. Consult your tax advisor for details. **First years dues are prorated quarterly.**