

# The Best View

Texas Glass Association/North Texas Division

[www.tgantd.com](http://www.tgantd.com)

October 2009

## 2009 Board of Directors

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Phone: 817-785-1220  
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[Pastpresident@tgantd.com](mailto:Pastpresident@tgantd.com)

## Next TGA/NTD Members Meeting

TBA



2645 LBJ Freeway  
Dallas, TX 75234  
Phone (972) 243-3363  
Fax (972) 243-6682

6:00 p.m. Cocktails-Drink Tickets \$5.00  
6:30 Buffet Dinner and Presentation

Preregistration- \$30.00  
Registration at the door- \$35.00  
Non-members- \$35.00



## Upcoming Events

- TGA/NTD Gift of Glass  
October 17, 2009
- TGA/NTD  
Christmas Party  
December 4, 2009





## ***Letter from the President***

First, let me apologize for my absence at the September meeting. Unfortunately, 65% of my household had the flu at one time, and rather than try to make it to the meeting, and possibly infect some of you, I decided it would be wise to stay home. My sincere appreciation goes out to Johnny Lamb for helping out in my time of need! Thanks Johnny.

Secondly, can you believe the year is almost over? I hope that it has been a good one for you and your families, and your business. There are only 2 more major events for the TGA/NTD left this year. Please try to attend at least one of them. At the time of this letter however, the golf tournament has not taken place. But I trust that each of you went out, played a little golf and had a great time and some good competition. Hopefully next month I will be congratulating you on your golfing expertise!

The next major event that you will be hearing about is The Gift of Glass. This is a great charitable event we hold every year for those less fortunate than ourselves. I hope you will volunteer to come out and help with the measuring. If you have any questions about the Gift of Glass, please contact Cliff Helderbran.

And last, but certainly not least, the famous TGA/NTD Christmas party is right around the corner. Please make your reservations early. This has always been one of our best events of the year. Come out and enjoy this wonderful event and say “hi” to some old friends and maybe make some new ones! It will be held on December 4, so be looking for information soon. As always, any donations that you can make will be greatly appreciated. Jim Hester and his staff have done an outstanding job the past few years, and I know this year is going to be great as well.

As my term as president comes to an end, I want to once again remind all of you that this is your organization. If you don't participate and get involved it will not thrive. There will be available seats on the Board of Directors after the first of the year, and I strongly encourage you to consider becoming a board member. The work is sometimes hard, but it is also very rewarding to see our organization grow and prosper. Please get involved.

I would love to hear from you. Please call or e-mail me with any suggestions or comments that you may have.

Jason T. Merritt CSI, CDT  
Tepco Estimating/Sales  
972-247-1055 Ext. 741  
214-662-7133 Cell  
jmerritt@tepcoglass.com

# From Glass Build America: Thousands gather in Atlanta for opening day

## GlassBuild America: The Glass, Window & Door Expo

opened its doors Sept. 30 at the Georgia World Congress Center in Atlanta. About 6,300 industry members pre-registered for the event, which occupies 270,000 gross square feet of exhibit space. "We are hearing from exhibitors that they have customers coming," said Phil James, CEO of the National Glass Association, McLean, Va., which organizes GlassBuild America. "Exhibitors are expecting that the companies that are here are the ones in a position to start growing their business again," he said. "They are here because they are ready to innovate. They are here because they want to differentiate their product lines. They are here to do business."

Nearly 400 companies, including 57 new to GlassBuild America, are on the show floor. Eighty-four international exhibitors representing Austria, Belgium, China, Israel, Canada, Germany, Latvia, Mexico, Spain, Turkey and the United Kingdom are participating in the event.

"We're here to promote our new products ... and a few important contacts can really make the show successful," said Jeff Nichols, vice president of sales and marketing for **Standard Bent Glass**, Butler, Pa., from the show floor. "My expectations are that will happen."

### Show stats

**Pre-registered attendees:** 6,300

**International registrants:** 740  
representing 42 countries

**Registrant profile:** 50 percent senior managers

**Gross exhibit space:** 270,000 square feet

**Total exhibit space occupied:** 121,323 net square feet

**Exhibiting companies:** 397

**First-time exhibitors:** 57

**International exhibitors:** 84  
representing 11 countries

**Show organizer:** National Glass Association

**Show partners:** American Architectural Manufacturers Association, Glass Association of North America, Insulating Glass Manufacturers Alliance, Bath Enclosure Manufacturers Association

**GlassBuild America 2010:** Sept. 14-16, Las Vegas Convention Center

# Take The Elevator Home

The Doubletree Hotel is offering an \$89.00 room rate for the "Take The Elevator Home" incentive to TGA/NTD members and guest for Friday, December 4, 2009 for the TGA/NTD Christmas Party. Rooms are available on a first come basis until they book full or November 28, 2009 whichever comes first. To reserve a room please contact Michelle Ordonez at [michelleo@qualitypowdercoating.com](mailto:michelleo@qualitypowdercoating.com) or call 972-488-0635.

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# Treasury Notes

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Thanks to the efforts of our board and many of our members, great progress has been made regarding our TGA/NTD accounting. We still have work to do!

This is a volunteer organization, which prides itself on its dedication to the glass industry. It is only because the TGA/NTD conducts itself as a business that we are able to offer goods and services, as well as training to its members. The response of our members is critical in being able to continue this effort. Certain policies and procedures will be outlined below which will not only streamline these efforts, but allow the TGA/NTD to maintain the quality of communication, education, and entertainment that is so critical to bringing this industry to the table under a common cause.

Membership renewal checks go to TGA Houston. All other payments should be mailed to Dallas.

All board members should RSVP for each board meeting and each dinner meeting or event, even if declining. Attendance is so important!

Board members and members are requested to RSVP by 10:00 a.m. the day before the event, unless otherwise noted. Reservations and cancellations will be accepted by email to [mleetrujillo@yahoo.com](mailto:mleetrujillo@yahoo.com) up to that time. A number must be guaranteed to the facility, so our flexibility is limited.

Credit cards are accepted. A current Credit Card Authorization form is needed for these transactions.

Invoicing is offered as a courtesy to you. It is understood that in many organizations, the person(s) attending a function may not actually be the one who pays the bill. Your follow through is needed to insure these invoices are promptly paid so that we may continue to offer this option.

Lastly, please join us! Our TGA/NTD is a great organization that can only work for you if you work with us. Share your time and ideas to help make this organization the best it can possibly be.

Monica Lamb  
TGA/NTD Treasurer

TGA/NTD General Meetings are held quarterly on the second Tuesday of the month at the Holiday Inn Select North Dallas located at 2645 LBJ Freeway Dallas, TX 75234. Cocktails begin at 6:00, Dinner and Presentation at 6:30. Meetings are open for all TGA/NTD members and guest. Please continue to make dinner reservations for members and guest. Preregistration \$30.00, registration at the door \$35.00, non-members \$35.00. Please join us. To make reservations, call Michelle Ordonez at 972-488-0635, or email [michelleo@qualitypowdercoating.com](mailto:michelleo@qualitypowdercoating.com)

### **Advertise in the Best View**

Business card	\$55.00	For three months
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**Membership List  
2009**

**AAA Glass & Mirror**

Jerry Wright  
2405 Benbrook Blvd.  
Fort Worth, TX 76110  
Phone: 817-924-4444  
Fax: 817-924-3281

**Acro Glass**

Mark Whittaker  
3649 Conflans #103  
Irving, TX 75061  
Phone: 972-790-4527  
Fax: 214-614-9648

**Advanced Glass Systems**

Gary Fagan  
2842 Handley Ederville Rd.  
Richland Hills, TX 76118  
Phone: 817-589-7702  
Fax: 817-595-1386

**AGC-Flat Glass North America, Inc.**

Linda Marasco  
1201 Hwy 67 E  
Alvarado, TX 76009  
Phone: 800-777-5171  
Fax: 817-783-7123

**Alecom Metal Works**

Jeff Cates  
526 N Britian Rd.  
Irving, TX 75061  
Phone: 972-438-1032  
Fax: 972-579-3025

**Alliance Glass & Mirror**

Gary Lane  
2803 Prestige Road  
Keller, TX 76248  
Phone: 817-379-1936  
Fax: 817-379-1890

**Alpha Glass & Mirror Co.**

Gifford Olin  
6122 Wyche Blvd.  
Dallas, TX 75235  
Phone: 214-637-5500  
Fax: 214-637-5511

**Alpha Insulation &Waterproofing**

Chuck Jahant  
1010 E. Dallas Rd.  
Grapevine, TX 76051  
Phone: 972-446-2600  
Fax: 972-245-7974

**Amersol, Inc.**

Rick Dietel  
9750 Skillman  
Dallas, TX 75243  
Phone: 214-503-9977  
Fax: 214-503-0220

**Arch Aluminum & Glass Co Inc.**

Kirk Lockenour  
4400 Cambridge Rd.  
Fort Worth, TX 76155  
Phone: 817-785-1220  
Fax: 817-785-1224

**Astro Sheet Metal Co.**

Arthur Paxton  
205 Sharon  
Irving, TX 75061  
Phone: 972-438-1110  
Fax: 972-721-0177

**Automatic Door Solutions LLC.**

Jeff Donoian  
460 S. Belt Line #442  
Irving, TX 75060  
Phone: 866-986-3001  
Fax: 972-986-3155

**Automatic Door Systems**

Ray Navarre  
2207 Joe Field Rd.  
Dallas, TX 75229  
Phone: 972-484-5144  
Fax: 972-243-4078

**B & B Glass**

Felix T. Munson  
3214 Beltline Rd. Ste. 426  
Dallas, TX 75234  
Phone: 972-481-9100  
Fax: 972-481-9108

**BGR Specialties**

Garner Roberts  
3149 Lackland Rd. Ste. 100  
Fort Worth, TX 76116  
Phone: 817-763-5831  
Fax: 817-731-0625

**Cardinal IG**

John Dicken  
201 Cardinal Rd.  
Waxahachie, TX 75165  
Phone: 972-937-4969  
Fax: 972-937-4094

**Country Glass & Mirror**

Charles Risinger  
3201 Military Pkwy. #A400  
Mesquite, TX 75149  
Phone: 972-216-9100  
Fax: 972-216-9306

**C.R. Laurence, Inc.**

Ryan Humphrey  
2080 Lone Star Drive  
Dallas, TX 75212  
Phone: 214-634-7305  
Fax: 214-631-6519

**D.F.W. Automatic Doors**

J.L. Gilchrist  
P.O. Box 851650  
Mesquite, TX 75185  
Phone: 972-247-4006  
Fax: 972-247-4222

**Dallas Glass & Door Co. Ltd.**

Dallas Owens  
3008 East I-30  
Rockwall, TX 75087  
Phone: 972-772-4915  
Fax: 972-772-4178

**FTS**

Keith Wagner or R.W. Stanley  
13531 Floyd Circle  
Dallas, TX 75243  
Phone: 214-869-1066  
Fax: 972-792-7149

**Helterbran Associates**

Cliff Helterbran  
110 Tennyson Pl.  
Coppell, TX 75019  
Phone: 972-745-0026  
Fax: 972-745-0306

**JPON Glass Co.**

Coy Moore  
1825 S. Jupiter  
Garland, TX 75042  
Phone: 214-349-1400  
Fax: 214-349-1314

**Lloyd Consulting & Engineering**

Ken Lloyd  
143 Classon Dr.  
Dallas, TX 75218  
Phone: 214-340-1517  
Fax: 214-340-1519

**D.G.B. Glass, Inc.**

Brad Baker  
Box 123470  
Fort Worth, TX 76121  
Phone: 800-894-1955  
Fax: 817-261-9923

**Dayton Glass**

Tommy Dayton  
3165 Bisbee  
Forest Hill, TX 76119  
Phone: 817-531-2700  
Fax: 817-531-2800

**Garland Glass & Mirror**

Raman Lad  
310 Gautney St.  
Garland, TX 75040  
Phone: 972-276-6524  
Fax: 972-494-1272

**Insulation Solutions Contracting, Inc.**

Gene & Penny Wiggs  
3200 Ashford Lane  
McKinney, TX 75070  
Phone: 972-548-7058  
Fax: 972-542-0270

**Knowles Door Check**

Brenda Greathouse  
302 Hwy 251 South  
Olney, TX 76374  
Phone: 214-637-2896  
Fax: 940-564-3595

**Lone Star Window Tinting**

Ron Bouilly  
410 Grapevine Hwy  
Hurst, TX 76054  
Phone: 817-656-8468  
Fax: 817-656-8472

**Dallas Flat Glass Distributors**

Tom Holman  
2150 Hutton Dr.  
Carrollton, TX 75006  
Phone: 972-506-9580  
Fax: 972-506-9585

**Door Control Services**

Don Gilchrist  
2440 Lacy Lane Ste. 110  
Carrollton, TX 75006  
Phone: 877-351-3667  
Fax: 972-247-7120

**Haley-Greer, Inc.**

Jeff Benson  
2257-C Lombardy  
Dallas, TX 75220  
Phone: 972-556-1177  
Fax: 972-556-1384

**Jennings Glass Contractors**

Jerry Jennings  
P.O. Box 271025  
Dallas, TX 75227-1025  
Phone: 972-285-0004  
Fax: 972-285-1080

**Lindsay Glass Systems**

Jacob Hulsey  
901 S. Armstrong Ave.  
Denison, TX 75010  
Phone: 903-465-0557  
Fax: 903-463-3988

**M3 Glass Technologies**

Chris Mammen  
2924 Rock Island Rd.  
Irving, TX 75060  
Phone: 214-614-9650  
Fax: 972-790-4544

**MGM Glass Corp.**

Tom J. Roppolo  
3207 Peachtree Rd. #102  
Balch Springs, TX 75180  
Phone: 972-286-5141  
Fax: 972-557-1760

**R.E. Watson & Assoc.**

P.O. Box 691  
620 Tower Dr.  
Kennedale, TX 76060  
Phone: 817-478-4401  
Fax: 817-478-3736

**Southern Stretch Forming**

David Arthur  
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Denton, TX 76206  
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Fax: 1-888-406-6248

**SSI-Dallas**

Don Moore  
2367 Glenda Lane  
Dallas, TX 75229  
Phone: 972-243-0676  
Fax: 972-243-0693

**Tristar Glass**

Blake Neafus  
5566 S. Garnett Rd.  
Tulsa, OK 74146  
Phone: 1-866-655-1624  
Fax: 1-866-875-9513

**Vistawall Architectural**

Diane Lacy  
803 Airport Freeway  
Terrell, TX 75160  
Phone: 800-869-4567  
Fax: 972-551-6323

**Oak Cliff Mirror & Glass Co., Inc.**

Sam Hill  
2202 N. Beckley Ave.  
Dallas, TX 75208  
Phone: 214-747-4875  
Fax: 214-747-4878

**Read Architectural Products LLC.**

Kevin Read  
5601 Democracy Dr. Ste. 220  
Plano, TX 75024  
Phone: 972-378-6700  
Fax: 972-378-6755

**Southwest Construction Services**

Ernie Adams or Zak Wegand  
11430 Newkirk  
Dallas, TX 75229  
Phone: 214-879-9948  
Fax: 214-879-9981

**Tepco Contract Glazing, Inc.**

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Fax: 972-247-1052

**U.S. Aluminum**

Don Walker  
200 Singleton Dr.  
Waxahachie, TX 75165  
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Fax: 800-289-6440

**Vitro America**

Greg Ohlers  
12900 Nicholson Rd.  
Farmers Branch, TX 75234  
Phone: 972-484-3691  
Fax :972-620-7530

**Quality Powder Coating, LLC.**

Jim Hester  
1838 Forms Dr.  
Carrollton TX 75006  
Phone: 972-488-0635  
Fax: 972-488-0636

**Redbud Glass, Inc.**

Jan Voskamp  
4325 SW 29<sup>th</sup>  
Oklahoma City, OK 73119  
Phone: 800-943-0883  
Fax: 800-813-7991

**Southwest Glass, Inc.**

Jim Prater  
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Dallas, TX 75229  
Phone: 972-243-0402  
Fax: 972-484-2827

**Texas Commercial Glass**

Glenn McCarty  
P.O. Box 2048  
Weatherford, TX 76086  
Phone: 817-594-4477  
Fax: 817-594-4484

**Universal Glass**

John Lamb  
2421 Glenda Ln.  
Dallas, TX 75229  
Phone: 972-241-0116  
Fax: 972-241-3075

**YKK AP America**

Allen Tiller  
2025 W. Belt Line Rd. #130  
Carrollton, TX 75006  
Phone: 972-245-9551  
Fax: 972-245-9522



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# TEXAS GLASS ASSOCIATION

## MEMBERSHIP APPLICATION

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713-682-3834 (800) 842-2762  
Fax 713-682-4839

Dues are based on the total number of employees (including leased employees) in your company. Please check the appropriate box. Please check the appropriate box for your classification:

*Included in your membership dues is a membership in one of the TGA Divisions (Houston, North Texas). Your membership will be assigned to one of the Divisions based on the County in which your membership is located. If you are located in a county not serviced by one of the Divisions, you will be an "at large" member. If you are a statewide member, you will belong to all divisions, with one vote in each division and one vote on TGA matters.*

Company:	Address:	City, Zip
Phone:	Fax:	E-Mail:
Contact Person:	Title	Home Zip Code: _____ - _____
COUNTY:	(Texas Legislative Information)	

## TGA NEEDS YOU and YOU need TGA!

Membership dues based on number of permanent employees

[ ]	A	1 - 10	\$ 350
[ ]	B	11 - 20	\$ 450
[ ]	C	21 & over	\$ 550

Flat Glass  %

Auto Glass  %

Commercial %  Multi-story %  Residential %

[ ] **Regular membership** - defined as any firm or corporation which is a) engaged in the sale, installation, replacement, or repair of glass products, including but not restricted to architectural glass, auto glass, mirrors and leaded glass; or b) conducting business as glazing contractor. A regular member must maintain glass industry equipment products or supplies, have an established commercial location where business is transacted; maintain proper books of accounts and records; and be registered where required by law.

[ ] **Associate membership** - defined as any individual firm or corporation engaged in the distribution, manufacturing, and/or fabrication of glass products or involved in an industry business closely allied to the glass product industry and which does not qualify for regular membership. Includes manufacturers representatives.

*Included in your membership dues is a membership in one of the TGA Divisions (Houston, North Texas). Your membership will be assigned to one of the Divisions based on the County in which your membership is located. If you are located in a county not serviced by one of the Divisions, you will be an "at large" member. If you are a statewide member, you will belong to all divisions, with one vote in each division and one vote on TGA matters.* COUNTY IN WHICH YOUR BUSINESS RESIDES IS: \_\_\_\_\_

Indicate division: [ ] HOUSTON [ ] NORTH TEXAS Sponsor: \_\_\_\_\_

I certify that my company's dues category and location information are correct and agree to abide by the by-laws of the Texas Glass Association and their affiliated divisions.

Signed: \_\_\_\_\_ date: \_\_\_\_\_

Enclosed is our check # \_\_\_\_\_ Please bill \_\_\_\_\_ CHARGE: Visa - \_\_\_ M/C \_\_\_ Discover \_\_\_ AMX \_\_\_

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Members dues are not tax deductible as charitable contributions for income tax purposes. However, they may be deductible as ordinary and necessary business expense subject to restriction imposed as a result of association lobbying activities. TGA estimates up to 20% of your 2006 dues, the part affiliated with lobbying, is NOT tax deductible. Consult your tax advisor for details. **First years dues are prorated quarterly.**