

The Best View

TEXAS GLASS ASSOCIATION/
NORTH TEXAS DIVISION

www.tgantd.com

AUGUST 2004



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August Meeting

Casino Night/ Membership Drive

Make your reservations today for the 5th Annual TGA/NTD Casino Night/Membership Drive. The event will be held on Friday, August 13th (there will be no bad luck at the event!). It will be held at the Holiday Inn Select at I-635 and Josey Lane on the West end of the building. Gaming tables will include black jack, texas hold 'em, roulette, craps and more and will be open from 6pm - 10pm ending with an "auction" where you can try for great prizes! There will be a buffet dinner and each reservation will receive two drink tickets along with the buffet dinner and \$2,000 in gaming slips.

AUGUST BOARD MEETING

August's Board Meeting will be held on Friday, August 13th, prior to Casino Night, promptly at 4:30pm. Located at the Holiday Inn Select. **Board Members - please let Larry, Karen or Maria know if you aren't going to be attending the Board Meeting.** The Board Meeting is open to all Association Members.

On The Cover...

TIGI Academy –
Madison Avenue, New York City

Mammen Glass

Interior glass walls and fixtures.

After manufacturing and shipping the glass merchandising fixtures and mirrors for the new Toni and Guy's Academy in Manhattan, Mammen Glass was asked by the customer to install two glass walls to separate the retail area, training area, and client area. Each wall consisted of 1/2" tempered glass panels and a 1/2" structural door.

2004 TGA/NTD Annual Golf Tournament

This year's golf tournament is rapidly approaching. The tournament is set for Tuesday, September 21st and will be held at Great Southwest Golf Country Club in Grand Prairie. There will be a Shot Gun Start/Florida Scramble at 1:00pm. Costs are \$100 for TGA/NTD Members and Employees and \$125 for Non-Members.

Contact Don Moore, Chairman at 972-243-0676 or GolfTournament@tgantd.com for more information.

Sponsorships are still available for the Golf Tournament. Contact Don or anyone on the Golf Tournament committee for more information.

Letter from the President

Our July TGA/NTD Board meeting had a great turn out, with 22 members of the Board attending - in part - to discuss and vote on the membership reconciliation between the TGA and our chapter. I would like to thank you for your valuable input and support. This has been a continuous problem, which persisted over the past several years. It is my personal goal for the TGA/NTD to find a permanent solution to this subject, in order to allow the local Board to focus its attention to other important issues. A copy of the finalized letter to the TGA will be submitted at our next board meeting.

Mr. Bill Lignell, Lignell Consulting Services, provided a very informative speech concerning Energy Codes. Thank you Mr. Lignell for this valuable presentation, and for the appx 46 participants attending the meeting.

August 13th will be our Annual Membership Drive and Casino Night Event. I would like to see as many potential new members that we can convince, as well as all current members to attend this fun event. Mike Efeney, Vistawall Architectural, has worked very hard with his committee members, to insure that everyone will have a wonderful time.

There will be a new Members list attached to this newsletter. I would like everyone to review it, to insure its accuracy. We may not have it at 100% yet, but I can assure you that Robert Taylor, Tom Blankenship, Rick Churchill, Linda Marasco and others have expended numerous hours on research in an attempt to get it right. Thank you Membership Committee - for a Job Well Done !!!

I have just listed a few of the names and examples why the TGA/NTD is the most successful division of the Texas Glass Association. With the continued dedication of it's members, and our practice of the Mission Statement, "To Promote Professionalism and Profitability within the glass industry through unity and education", this association may live on - forever.

WITH SINCERE APPRECIATION TO ALL!!!

Larry J. Mooneyham
President

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Health Care: One Sick Scam

Bogus health insurers prey on small companies

Marie Almond survived the breast cancer she discovered in June 2001. But she's still battling the health insurance fraud that attacked at the same time. This cruel con is targeted squarely at small-business owners, and it is spreading. When Almond and three partners started a Memphis consulting business to design and implement hospital contracts, they bought health insurance – or so they thought – from Employers Mutual LLC in Carson City, Nev. Six months later, Almond was diagnosed with breast cancer. She had paid all her premiums, but Employers Mutual failed to pay any of her claims, including those for chemotherapy, radiation, and surgery. Today, Almond is in good health – but burdened with \$70,000 in unpaid medical bills. She says she won't file for personal bankruptcy, but doesn't know when – if ever – she'll be able to pay off the bills. Almond recently had to abandon her startup for a large company in North Carolina so she could get health benefits. "It makes me sick that the whole thing was a scam, that someone would intentionally do this," Almond says.

A GROWING PLAGUE

In 10 months, Employers Mutual collected \$16 million in premiums, mostly from small business, leaving more than \$24 million in unpaid claims, according to the US Labor Dept. A federal court awarded the Labor Dept. a default judgment of \$7.3 million against Employers Mutual in October 2003. The principals were arrested May 10th after a federal grand jury charged them with 10 counts of misappropriation of funds. They are represented by Los Angeles attorneys Larry Bakman and Charles Pereya-Suarez. Bakman did not return repeated calls, Pereya-Suarez had no comment.

Employers Mutual is just one of many bogus health insurance companies that have bilked small-business owners. And the problem is getting worse. "There has been a spike in the number of [fraudulent health insurers] in the past three years," says Mila Kofman, a Georgetown University researcher. The increase in scams correlates with the rising cost of health insurance premiums – up almost 50% since 2001, according to the Henry J Kaiser Family Foundation. "Fraudsters target small-business owners because they are so desperate to provide benefits for their employees," says Dennis Pompa, director of the fraud unit of the Texas Dept. of Insurance, which last year issued over 100 cease-and-desist orders to questionable insurers. "We don't see any end in sight." With budgets shrinking, federal and state authorities don't have the resources to pursue criminal prosecutions, except for the most

egregious offenders. Civil rulings are often mere hand-slaps. Indeed, many operators have been hit by repeated civil actions. "They pay a fine, promise to shut down, and then run out and open another bogus business under a different name," says James Quiggle, spokesperson for the Coalition Against Insurance Fraud, an advocacy group based in Washington, D.C. That means businesses seeking health insurance need to tread carefully, at the very least. Above all, you must thoroughly research any plan before you sign on. Even a financial disclosure statement signed by a partner at a big-name accounting firm isn't a guarantee – the signature may be forged or the accountants may have been duped. Drug cards and purported relationships with doctor networks may not be what they appear, either. Some fraudulent operators have actually signed contracts with benefit and health-care providers. The crooks pay up on small claims until they have collected enough premiums to pad their offshore bank accounts. "These are incredibly elaborate frauds with sophisticated money-laundering operations," says Mark A. Mason, an attorney in Mount Pleasant, S.C. He filed a class action suit against the operators of North American Indemnity, based in Brussels, Belgium, which he alleges collected \$15 million in premiums from 409 small businesses in 2001, then left them with \$10 million in unpaid claims. The fraud took in about \$45 million before it ended in 2003, according to a federal indictment unsealed March 26. Kevin Marchese, a Sacramento attorney representing a director of North American Indemnity, says his client's company did not pay claims because the small businesses were improperly underwritten.

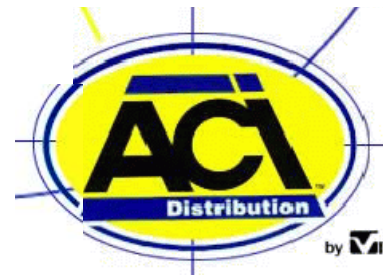
FLAT OUT LIES

Many bogus insurers claim they are not subject to state regulation because their plans are instead in compliance with a federal law known as ERISA (an acronym for the 1974 Employees Retirement Income Security Act) or are union-negotiated. They say this enables them to offer cheaper rates. "This is usually a flat-out lie," says Quiggle. It's illegal for anyone other than an employer or a union representative to sell plans under ERISA. If you have to join an association or a union to participate in an attractive health insurance plan, be very wary. Fake insurance outfits have been known to create sham professional organizations so they can collect membership dues as well as premiums. And be sure to ask a lot of questions if you professional association or union switches health plans. Fake insurers have conned several legitimate groups into selling their bogus plans to members. "It's sad to say, but my advice is not to trust anybody," says Almond. "Make calls, get on the Internet, and check everything out yourself." When it comes to health insurance fraud, skepticism is the best preventative medicine.

By Kate Murphy /from Businessweek Smallbiz Front Line, July 5, 2004

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UPCOMING EVENTS

Friday August 13th -

Casino Night

Tuesday September 13th -

Plant Tour Guardian

Tuesday September 21st -

Golf Tournament

Saturday September 25th -

Gift of Glass Measure Date

Saturday TBA - October -

Gift of Glass Install

Tuesday October 12th -

Ted Krantz- PPG Industries

Tuesday November 9th -

Business Computer Technologies

Friday December 3rd - Christmas Party /

Santa's Helper's FundRaiser

It's time to look forward to this year's Gift of Glass. We will be previewing houses on Saturday, September 25th. The install date has not been set yet, but we will let you know as soon as we coordinate with the City of Dallas. We need several teams to help with this project.

Please contact Cliff Helterbran for more information or to sign up a team. He can be contact at GiftofGlass@tgantd.com or by calling 972-745-0026.

Thanks to the Membership Committee for their diligence in reconciling the Members and Contacts list. Please contact Maria Hanna at Editor@tgantd.com or 972-556-1177 if you see incorrect information.

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Thanks again to all of the sponsors for the Fishing Tournament. This year's tournament was the most successful yet - even with the bad weather! Congratulations to Robert Taylor, TJB Insulated Glass and the entire Fishing Tournament Committee. Without their dedication along with your commitment the tournament couldn't be as successful!

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June Construction Advances One Percent

New York, N.Y. – July 28, 2004 – New construction starts increased 1% in June to a seasonally adjusted annual rate of \$565.1 billion, according to McGraw-Hill Construction, a division of The McGraw-Hill Companies. Nonbuilding construction (public works and electric utilities) rebounded after a weak May, and offset the mild slippage registered in June by nonresidential building and housing. During the first six months of 2004, total construction on an unadjusted basis was reported at \$286.2 billion, a 10% gain compared to the same period a year ago.

The June statistics raised the Dodge Index to 170 (1996=100), up from a revised 168 for May. The current year began on a sluggish note, as the Dodge Index slipped back to 160 following its average of 169 during the final three months of 2003. Since January, new construction starts have seen gradual improvement, regaining the elevated level that was achieved at the end of last year. “June was helped by a stronger volume of public works construction, which so far in 2004 has been one of the weaker construction sectors,” stated Robert A. Murray, vice president of economic affairs for McGraw-Hill Construction. “While June’s upturn for public works was a welcome development, this sector going forward will still be limited by tight fiscal conditions for the federal and state governments. During the first half of 2004, the construction industry continued to be supported by the robust performance of single family housing, in combination with stability for commercial building. It’s expected that the second half of 2004 will see single family housing ease back a bit, and commercial building remains the sector most likely to pick up the slack.”

Nonbuilding construction in June jumped 22% to \$96.1 billion. Gains were reported for most of the public works categories, including: highways, up 9%; bridges, up 13%; river/harbor development, up 18%; and sewers, up 47%. The sewer total was boosted by the start of three large projects, located in Georgia (\$190 million), Virginia (\$87 million), and Pennsylvania (\$65 million). Water supply systems in June retreated 10%, settling back from the enhanced contracting that was reported in April and May. The June nonbuilding total was also boosted by electric utilities, which increased 209% from an extremely weak May. Despite the large percentage gain, June’s level for electric utility construction was still about one-half the average monthly pace during 2003.

During the first six months of 2004, nonbuilding construction was 4% below the corresponding 2003 period. The most pronounced weakness was registered by highways, down 11%; and bridges, down 29% from a first half of 2003 that included a number of large bridge projects. This year’s volume of highway and bridge construction has faced several constraints, including tight fiscal conditions for the states and the dislocations caused by this year’s steep rise in steel prices. In addition, the last multiyear federal transportation bill expired on September 30, 2003, and Murray noted, “The lack of a replacement bill this year has produced an uncertain funding horizon for state departments of transportation, hampering their ability to approve major new projects.” For the environmental categories, river/harbor development work was down 10% in the first half of 2004, while sewers and water supply systems bounced back from a weak 2003 with respective gains of 5% and 17%. Electric utility construction dropped 8% in the first half of 2004, continuing the downward trend in progress for the past two years.

Nonresidential building, at \$160.1 billion, retreated 2% in June. The institutional sector was generally weaker in June, including declines for transportation terminals, down 5%; healthcare facilities and churches, each down 9%; and amusement-related projects, down 52% from a very strong May. The institutional slide was cushioned by June gains for schools, up 7%; and public buildings (courthouses and detention facilities), up 22%. The commercial/industrial categories showed a mixed performance in June, with weaker contracting for stores, down 7%; manufacturing buildings, down 12%; and warehouses, down 13%. On the plus side, June included an 18% increase for offices, boosted by the start of a \$120 million expansion to an office complex in Seattle WA and an \$80 million government office building in suburban Maryland. Hotel construction in June soared 144%, aided by the start of a \$90 million convention-center related hotel in Boston MA and a \$90 million hotel in Niagara Falls NY.

For the first half of 2004, nonresidential building was 1% lower than its year ago amount. School construction, the largest nonresidential category by dollar volume, was down 4% as it continues to settle back from its peak in 2001. The other institutional categories were able to post first half 2004 gains, including churches, up 1%; transportation terminals, up 6%; public buildings, up 7%; healthcare facilities, up 8%; and amusement-related projects, up 16% (reflecting a pickup in convention center starts). Manufacturing buildings were down 24% from the first half of 2003. The commercial categories included a 5% reduction for offices, less severe than the full year declines of 8% in 2003 and 24% in 2002. Murray stated, “Office construction appears to be stabilizing in 2004, following its retrenchment over the 2001-2003 period. Office projects expected to reach groundbreaking in the coming months should help the full year 2004 total for new office starts to be at least even with 2003, with some possibility for a modest gain.” Stores and warehouses in the first half of 2004 were essentially steady with 2003, registering slight declines of 1% and 2%, respectively. Hotel construction in the first half of 2004 was up 8%, continuing the expansion for this structure type that took hold during 2003.

Residential building in June slipped 2% to \$308.9 billion. Single family housing held steady, while multifamily housing retreated 12% from a very strong May. The 30-year fixed mortgage rate averaged 6.3% in May and June, up from 5.8% in April, but single family housing has yet to show much negative impact. The 30-year fixed mortgage rate has since settled back to 6.0% during July.

For this year’s January-June period, residential building was up 20% compared to its lackluster performance during the first half of 2003. Since the housing market strengthened considerably during the final months of 2003, it’s expected that the year-to-date percentage growth will diminish as 2004 proceeds. By structure type, single family housing in 2004’s first half was up 21%, while multifamily housing grew 14%. Murray stated, “The volume of single family housing has been exceptional, but maybe even more surprising has been the resilient performance by multifamily housing, despite rising vacancy rates in some markets. Multifamily housing has been helped by its growing share of condominium projects, the continued push for downtown redevelopment, and the fact that multifamily housing is still viewed as a relatively safe investment target.” By region, residential building showed these first half gains compared to last year – the South Atlantic, up 24%; the South Central, up 22%; the Northeast, up 21%; the West, up 20%; and the Midwest, up 13%. For total construction, the 10% increase reported for the U.S. in the first half of 2004 compared to last year was due to this breakdown by geography – the South Atlantic, up 18%; the West, up 10%; the South Central, up 7%; and the Midwest and Northeast, each up 5%.

McGraw Hill

Continued...

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**JUNE 2004 CONSTRUCTION CONTRACTS
MONTHLY SUMMARY OF CONSTRUCTION CONTRACT VALUE**

Prepared by McGraw-Hill Construction Analytics

MONTHLY CONSTRUCTION CONTRACT VALUE

Seasonally Adjusted Annual Rates, In Millions

	June 2004	May 2004	% Change
Nonresidential Building	\$160,099	\$163,235	-2
Residential Building	308,920	314,513	-2
Nonbuilding Construction	96,076	79,068	+22
TOTAL Construction	\$565,095	\$556,816	+1

THE DODGE INDEX

(1996=100, Seasonally Adjusted)

June 2004	170
May 2004	168

YEAR-TO-DATE CONSTRUCTION CONTRACT VALUE

Unadjusted Totals, In Millions

	6 Mos. 2004	6 Mos. 2003	% Change
Nonresidential Building	\$ 77,554	\$ 78,134	-1
Residential Building	162,892	135,485	+20
Nonbuilding Construction	45,718	47,439	-4
TOTAL Construction	\$286,164	\$261,058	+10



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ICC Hearings Lead to Code Changes for Fire Protection Glazing and More

During the International Code Council's (ICC) code hearings that took place in May, changes to the International Building Code were approved that will affect glass and glazing. The following is a summary of the codes that will be affected and how they will change.

Will re-organize the code sections related to fire-protected openings for clarity;

Now require specific identification of fire-protection-rated glazing;

Includes a complete revision of structural provisions to bring the code into agreement with ASTM E1300-02. The technical changes include a shift from 60 second, non-factored load charts to three-second charts (to be consistent with ASCE-7). Factor tables have been deleted from the code since they are included in ASTM E1300;

Now includes a reference to laser labeling as an acceptable means of labeling glazing; and

The entire section regarding glass in floors and sidewalks has been removed. This means the prescribed design methodology that was contained in the code cannot be used in designing glass in floors and sidewalks; it means a more rigorous design method must be employed;

In addition, code changes to S85-03/04 were also approved, limiting the use of wired glass in all building structures in areas subject to human impact

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Fax: 817-246-8850
americanfw@aol.com
2004

ALECOM METAL WORKS

Allen Cates
526 Britain Rd.
Irving, TX. 75061
Phone: 972-438-1032
Fax: 972-579-3025
alecommetal@hotmail.com
2004

AMI AUTO GLASS, INC.

Greg Venable
2100 E. Main #2A
Grand Prairie, TX 75053
Phone: 972-262-1512
Fax: 972-262-1763
2004

AMERSOL, INC.

John Heinen
9779 Skillman
Dallas, TX 75243
Phone: 214-503-9977
Fax: 214-503-0220
johnh@amersol.com
2004

ARCH TEMPERED GLASS

Kevin Carter
2533 Royal Lane, Suite 505
Dallas, TX 75229
Phone: 972-241-8880
Fax: 972-241-6047
www.archaluminum.net
2004

ASTRO SHEET METAL

Art Paxton
205 Sharon Street
Irving, TX 75061
Phone: 972-438-1110
Fax: 972-721-0177 or 579-7739
Apaxton@astrosheetmetal.com
2004

AUTOMATIC DOOR SYSTEMS

Gregory Smith
2207 Joe Field Road
Dallas, TX 75229
Phone: 972-484-5144
Fax: 972-243-4078
www.gscautodoor.com
2004

B&B GLASS CO., INC.

Rick Churchill
3214 Beltline Rd., Suite 426
Dallas, TX 75234
Phone: 972-481-9100
Fax: 972-481-9108
Rickc@bbglass.com
2003

BGR SPECIALTIES

Garner Roberts**gbgrspec@flash.net**
3149 Lackland Road
Ft. Worth, TX 76116
Phone: 817-763-5831
Fax: 817-731-0625
www.bgrspecialties.com
2004

BESAM AUTOMATED ENTRANCE SYSTEMS

Alex Orr III
631 International Parkway
Richardson, Texas 75081
Phone: 817-538-0589
Fax: 972-792-6722
2004

C.R. LAURENCE, INC.

Ryan Umphrey
2080 Lone Star Drive
Dallas, TX 75212
Phone: 214-634-7305
Fax: 214-631-6519
www.crlaurence.com
2004

CAMPBELL GLASS & MIRROR

Johnny Campbell
3408 May Street
Ft. Worth, TX 76110
Phone: 817-923-6677
Fax: 817-923-1664
www.campbellglassmirror.com
2004

CARDINAL IG

Mark Loisel
201 Cardinal Road
Waxahachie, TX 75165
Phone: 972-937-4969
Fax: 972-937-4626
www.cardinalcorp.com
2004

CHESS GROUP SOUTHERN/ALUMAX

Jake Hall, Sr.
3333 CR 4040
Whitewright, TX 75491
Phone: 903-965-4766
Fax: 800-235-2073
2004

CITY GLASS AND MIRROR

James Cain
233 S.E. 14th Street
Grand Prairie, TX 75051
Phone: 972-264-5605
Fax: 972-264-6385
2004

CONSTRUCTION CONSULTING

Bryan Stevens
1601 Luna Road
Carrollton, TX 75006
Phone: 972-466-1103
Fax: 972-245-6047
www.sunited.com
2003

COUNTRY GLASS & MIRROR

Charles Risinger
3201 Military Pkwy., #A400
Mesquite, TX 75149
Phone: 972-216-9100
Fax: 972-216-9306
www.cgm-us.com
2004

DALLAS GLASS AND DOOR

Dallas Owens
3008 East Interstate 30
Rockwall, TX 75132
Phone: 972-772-4915
Fax: 972-772-4178
Dallasglass@sbcglobal.net
2004

DALLAS FLAT GLASS DIST.

Tom Holman
11330 Luna Road
Dallas, TX 75229
Phone: 972-506-9580
Fax: 972-506-9585
dfgd@sbcglobal.net
2004

DGB GLASS, INC.

Brad Baker
Box 123470
Ft. Worth, TX 76121
Phone: 800-894-1955
Fax: 817-261-9923
2004

DFW AUTOMATIC DOORS

J.L. Gilchrist
 P O Box 851650
 Mesquite, Tx. 75185
 Phone: 888-272-4006
 Fax: 800-543-0697
dfwadoor@aol.com
2004

DOOR CONTROL SERVICES

Don Gilchrist
 321 Van Zandt Co. Rd. 4500
 Ben Wheeler, TX. 75754
 Phone: 903-833-5815
 Fax: 903-833-5282
2004

ECONO-GLASS, INC.

Faye
 2808 West 7th
 Ft. Worth, TX 76107
 Phone: 817-336-6110
 Fax: 817-336-3540
2003

FASHION GLASS & MIRROR

Thomas Pratkan
 585 South Beckley
 DeSoto, TX 75115
 Phone: 972-223-8936
 Fax: 972-223-5111
2004

FAULKNER & ASSOCIATES

Joe Faulkner
 1602 E. 6th Street
 Irving, TX 75060
 Phone: 972-251-1353
 Fax: 972-251-1781
ajf@airmail.net
2004

GARDNER GLASS PRODUCTS

Joe McAdams
 2510 W. Main Street
 Grand Prairie, TX 75050
 Phone: 972-206-1000
 Fax: 972-206-1009
Mcadamsj27@alo.com
2003

GARLAND GLASS & MIRROR

Rama Lad
 310 Gautney Street
 Garland, TX 75040
 Phone: 972-276-6524
 Fax: 972-249-1272
Rama_lad@yahoo.com
2004

GILLHAM GLASS COMPANY

David Gillham
 3532 Miller Park Drive
 Garland, TX 75042
 Phone: 972-487-8999
 Fax: 972-487-9033
Davidggc@aol.com
2004

GUARDIAN INDUSTRIES

John Maxson
 3801 S. Hwy 287
 Corsicana, TX 75109
 Phone: 903-872-4871
 Fax: 903-654-6560
2004

H & E HI-LIFT

Abe Farrington
 3485 Roy Orr Blvd.
 Grand Prairie, TX 75050
 Phone: 972-642-9766
 Fax: 972-642-4422
2004

HALEY-GREER, INC.

Jim Smith
 2257C Lombardy Lane
 Dallas, TX 75220
 Phone: 972-556-1177
 Fax: 972-556-1384
www.haleygreer.com
2004

HANS-JOHNSON COMPANY

Reid Hill
 8901 Chancellor
 Dallas, TX 75247
 Phone: 214-879-1550
 Fax: 214-879-1530
2003

HELTERBRAN ASSOCIATES

Cliff Helterbran
 110 Tennyson Place
 Coppell, TX 75019
 Phone: 972-745-0026
 Fax: 972-745-0306
Cliff@helterbran.com
2004

HORTON AUTOMATICS

2529 Windchase
 Flower Mound, TX 75028
 Phone: 972-814-2548
 Fax: 972-874-8321
2003

INSULATION SOLUTIONS

Gene Wiggs
 1104 Stoneport Lane
 Allen, TX 75002
 Phone: 214-547-9377
 Fax: 214-547-9383
Pwiggs9414@aol.com
2004

JENNINGS GLASS CONTRACTORS

Jerry Jennings
 4251 Cedar Lake Drive
 Dallas, TX
 Phone: 972-285-0004
 Fax: 972-285-1080
2004

JPON Glass

Pat O'Neal
 1825 S. Jupiter
 Garland, TX 75042
 Phone: 214-349-1400
 Fax: 214-349-1314
Jponglass@sbcglobal.net
2004

KAWNEER COMPANY

Paxton Ellis
 3116 Royalty Row
 Irving, TX 75062
 Phone: 972-438-1212
 Fax: 972-438-5462
2004

KNOWLES DOOR CHECK

Brenda Greathouse
 302 Hwy 251 South
 Olney, TX 76374
 Phone: 214-637-2896
 Fax: 940-564-3595
www.knowlesdoor.com
2004

LLOYD CONSULTING & ENGIN.

Ken Lloyd
 143 Classon Drive
 Dallas, Texas 75218
 Phone: 214-340-1517
 Fax: 214-340-1519
2004

MAMMEN GLASS & MIRROR

Chris Mammen
 2924 Rock Island Road
 Irving, TX 75060
 Phone: 972-790-4527
 Fax: 972-790-4544
chrism@mammen.com
2004

MGM GLASS CORPORATION

Larry Mooneyham
 3207 Peachtree #102
 Balch Springs, TX 75180
 Phone: 972-286-5141
 Fax: 972-557-1760
Lmooneyham@mngmglassinc.com
2004

NORTH TEXAS WINDOW

Bryant O'Neal
 P.O. Box 8
 Kennedale, TX 76060-0008
 Phone: 817-572-4994
 Fax: 817-561-5467
2004

OAK CLIFF MIRROR & GLASS

Sam Hill
 2202 N. Beckley Avenue
 Dallas, TX 75208
 Phone: 214-747-4875
 Fax: 214-747-4878
s.hill@ocmginc.com
2004

PANEL CONSTRUCTORS

Linda Salazar
 2321 Pioneer Drive
 Irving, TX 76061
 Phone: 972-721-1825
 Fax: 972-721-0172
2003

PILKINGTON NA, INC.

Gregory Thomas
 816 Ridgecrest Dr.
Burleson, TX. 76028
 Phone: 817-447-7662
 Fax: 817-447-7949
Gregory.Thomas@us.pilkinton.com
2004

PP USA CORP .

Hanson Phan
 1002 N. Central
 Dallas, TX. 75080
 Phone: 972-238-0383
 Fax: 214-853-5849
2004

PREMIER GLASS PRODUCTS

Kyle Jones
 P.O. Box 97
 Canton, TX 75103
 Phone: 214-475-3417
 Fax: 903-567-6458
Premierglassprd@aol.com
2003

PRECISION DOOR SERVICE**Craig Hayworth**

925 22nd Street #106
 Plano, TX 75074
 Phone: 972-423-6182
 Fax: 972-633-8132
2004

PROGRESSIVE PRODUCTS /**VIRACON**

Jim Blosel
 2808 Chapman
 Plano, TX 75093
 Phone: 972-398-8887
 Fax: 972-398-8868
2004

QUALITY AUTOMATIC DOORS

J.L. Gilchrist
 P O Box 1539
Van, TX 75790
 Phone: 800-221-6434
 Fax: 800-503-5566
Quality.automatic@gte.net
2004

REDBUD GLASS

Jan Voskamp
 4325 SW 29th Street
 Oklahoma City, OK 73107
 Phone: 800-943-0083
 Fax: 800-813-7991
2004

REGAL PLASTICS

Ed Rowland
 2356 Merrell Road
 Dallas, TX 75229
 Phone: 972-484-0741
 Fax: 972-484-0746
Regaldal@regal-plastics.com
2003

SOMACA

Bill Dawson
 2750 Electronic Lane
 Dallas, TX 75220
 Phone: 800-527-5170
 Fax: 214-350-0764
bdawson@somaca.com
2004

SEVASA USA

Elaine Tschirgi
 100 Payne Street
 Dallas, TX 75207
 Phone: 214-939-2690
 Fax: 214-939-2689
www.sevasa.com
2004

SOUTHERN GLASS & MIRROR

Tom Blankenship
 1121 Capital Ave
 Plano, TX 75074
 Phone: 972-423-9572
 Fax: 972-422-4932
tomb@sgmplano.com
2004

SOUTHERN STRETCH FORMING

David Arthur
 Box 50047
 Denton, TX 76205
 Phone: 940-591-0410
 Fax: 940-484-1514
2004

SOUTHWEST GLASS

Jim Prater
 2333 Glenda Lane
 Dallas, TX 75229
 Phone: 972-243-0402
 Fax: 972-484-2827
Swglass@swbell.net
2004

SOUTHWEST PROFESSIONAL

Tom Tebyanian
 11610 Reeder Road
 Dallas, TX 75229
 Phone: 972-243-2121
 Fax: 972-241-3376
koroush12@yahoo.com
2003

SSI

Don Moore don-moore@ssicm.com
 2367 Glenda Lane
 Dallas, TX 75229
 Phone: 972-243-0676
 Fax: 972-243-0693
www.ssi.cm.com
2004

T.J. REPSCO

Tom Jones
 P.O. Box 852609
 Mesquite, TX 75185
 Phone: 972-222-0245
 Fax: 972-222-9743
Tjr222@msn.com
2004

TEPCO CONTRACT GLAZING

Dianne Keen
 2131 Joe Field Road
 Dallas, TX 75229
 Phone: 972-247-1055
 Fax: 972-247-1052
dkeen@tepcoglass.com
2004

THERMOTEC

Jesse Janasik
 811 Alpha Road, Suite 343
 Richardson, TX 75081
 Phone: 972-479-1626
 Fax: 972-479-0602
Jjanasik@aol.com
2004

TJB INSULATED GLASS COMPANY

Robert Taylor
 11220 Goodnight Lane
 Dallas, TX 75229
 Phone: 972-484-8892
 Fax: 972-484-8383
tjbig@sbcglobal.net
2004

TRAINOR GLASS

Brian Clark
 11422 Grissom Lane
 Dallas, TX 75229
 Phone: 972-247-7201
 Fax: 972-247-7209
Brian.clark@trainorglass.com
2004

UNIVERSAL GLASS

Johnny Lamb
 2421 Glenda Lane
 Dallas, TX 75229
 Phone: 972-241-0116
 Fax: 972-241-3075
ugc@sbcglobal.net
2004

UNITED BUILDING PRODUCTS

Pat Barry
 9101 Chancellor Row
 Dallas, TX 75247
 Phone: 214-688-9000
 Fax: 214-688-9001
Pbarry@unitedbuildingproducts.com
2004

U.S. ALUMINUM

Don Walker dwalker07@cs.com
 200 Singleton Drive
 Waxahachie, TX 75165-5094
 Phone: 800-637-6440
 Fax: 800-289-6440
www.uslaum.com
2004

VISTAWALL ARCH. PRODUCTS

Mike Efeney
 803 Airport Road
 Terrell, TX 75160
 Phone: 800-869-4567
 Fax: 469-698-0039
Mefeney@vistawall.com
2004

WALLACE INSURANCE

Larry Wallace
 4242 Rosehill
 Garland, TX 75043
 Phone: 972-240-8075
 Fax: 972-303-1400
wallaceins@aol.com
2004

YKK AP AMERICA INC

Frank Earley
 1213 W. North Carrier Parkway,
 #430
 Grand Prairie, TX 75050
 Phone: 972-206-2554
 Fax: 972-206-2569
frankearley@ykk-api.com
2004

List Constitutes

**2004 Paid Members and
 2003 Members not yet
 paid for 2004.**

**For a correction/update
 for you listing contact
 Maria Hanna at
 Editor@tgantd.com or
 972-556-1177**

Texas Glass Association/North Texas Division 5th Annual Casino Night/Membership Drive

Sponsored by

Door Control Services and IR Security and Safety Corp.

The Texas Glass Association/North Texas Division would like to invite you and your guests to our 5th Annual Casino Night Membership Drive being held on Friday, August 13th, 2004 at the Holiday Inn Select at Josey and I635.

Event Times: Friday, August 13, 2004

6:00pm - 10:00pm

Auction To follow gaming

Cost: \$40.00 per person - **RESERVATIONS ARE REQUIRED by Friday, August 6th, 2004**

Any company becoming a member at Casino Night will be a guest of the TGA/NTD and will receive 4 complimentary reservations.

Each attendee will receive 2 drink coupons (additional coupons can be purchased), buffet dinner, \$1,000 in chips, and the time of your life!!

**☐☐ Any TGA/NTD member who signs up a new member at Casino Night ☐☐
☐☐ will receive \$1,000 in additional chips. ☐☐**

Gaming tables will include Texas Hold 'Em, Black Jack, Roulette and Craps. After the gaming festivities end at 10:00 we will be having an auction where you will have the chance to win tons of great prizes as well as a CASH GRAND PRIZE, so come prepared to do some serious playing!! (Need not be present to win)

You can reserve online, by faxing the enclosed reservation form or by email to casinonight@tgantd.com

Contact Mike Efeney, Chairman at 469-698-0039 for further information

MARK YOUR CALENDARS NOW FOR Friday, August 13th
More info to follow in the coming months

Texas Glass Association/North Texas Division
5th Annual Casino Night/Membership Drive
Sponsored by IR Safety & Security and Door Control Services

RESERVATION FORM

Reservations are *required* for this event and
must be received *no later than Friday, August, 6th, 2004*

Date: Friday, August 13th Time: 6:00 - 10:00 pm
Auction following Raffle prizes throughout the evening

Cost: \$40.00 per person, includes 2 drink tickets, buffet dinner and \$1,000 in gaming chips.
(New members who join the TGA/NTD at Casino Night will be a guest of the
Association and will receive 4 complimentary reservations - please note on the
reservation form)

Where: Holiday Inn Select at Josey Lane and I635

YES Please make reservations for the following Company:

Contact: _____ Phone: _____

Attendees:

PLEASE Cancel the following Casino Night reservations:
(MUST BE RECEIVED NO LATER THAN Monday, August 11th to avoid charges)

REMEMBER, YOU MUST MAKE RESERVATIONS FOR THIS EVENT
SO WE CAN GET AN ACCURATE COUNT TO THE HOTEL

This is our main membership drive for the year so contact your colleagues, invite them to attend and join the
organization. An organization is only as good as it's members.
We have many super members now so let's get that number growing!!

Need more information? Call Mike Efeney at 800-869-4567 or email casinonight@tgantd.com