



The Best View

The Texas Glass Association/North Texas Division

www.tgantd.com

May 2008

2008 Board of Directors

President, Kirk Lockenour

Arch Aluminum & Glass Co., Inc.
4400 Cambridge Road
Ft. Worth, TX 76155
Phone: 817-785-1220
Fax: 817-785-1224
President@tgantd.com

President Elect, Jason Merritt

Tepeco Contract Glazing, Inc.
11210 Ables Lane
Dallas, TX 75229
Phone: 972-247-1055
Fax: 972-247-1052
Presidenelect@tgantd.com

Treasurer, Cliff Helterbran

Helterbran Associates
110 Tennyson Place
Coppell, TX 75019
Phone: 972-745-0026
Fax: 972-745-0306
Treasurer@tgantd.com

Secretary, Elaine Tschirgi

North American Glass Dist.
100 Payne Street
Dallas, TX 75207
Phone: 214-939-2690
Fax: 214-939-2689
Secretary@tgantd.com

Past President, Rick Churchill

B&B Glass
3214 Belt Line Rd. Ste. 426
Dallas, TX 75234
Phone: 972-481-9100
Fax: 972-481-9108
Pastpresident@tgantd.com

Next TGA/NTD Meeting

Tuesday, June 10, 2008

 **Holiday Inn**

SELECT™

NORTH DALLAS

2645 LBJ Freeway
Dallas, TX 75234
Phone (972) 243-3363
Fax (972) 243-6682

6:00 p.m. Cocktails-Drink Tickets \$5.00

6:30 Buffet Dinner and Presentation

\$30.00 Pre-registration by June 6th

\$35.00 Registration at the door

Please R.S.V.P. before June 6th to reserve your spot

Board Meeting at 4:30 p.m.

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Dates to Remember

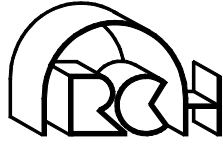
- **May 13, 2008**
Guardian
Industries Plant
Tour
- **June 10, 2008**
TGA/NTD
Meeting

★★★★★★★★

NEW MEMBER

Soudal-Inc.
Glen Kallgren
8888 Governors Row
Dallas, TX 75247
Phone: 214-905-9333
Fax: 214-905-9332

Letter from the President



Arch Aluminum & Glass Co., Inc.
4400 Cambridge Drive
Fort Worth, Texas 76115
(817) 785-1220 * (800) 571-4832
Fax (817) 785-1224

WOW! Another month has already come and gone. Gee it's funny how time just slips away.

We just had our annual fishing tournament and what a great turn out. We had 31 teams, great food and great fun.

In case you have not noticed, we have finally made some headway with updating our website. There will definitely be more to come.

Hope to see you all at the Guardian float plant tour on May the 13th.

Kirk Lockenour



Guardian Industries Corp.

Float Glass Plant Tour

Tuesday May 13, 2008 we have made the necessary arrangements in conjunction with Guardian Industries to tour their Corsicana, Texas plant.

What will I see on such a tour? Guardian Industries Corsicana, Texas possesses “State of the Art” glass handling equipment; a Glass-Tech continuous high speed furnace and “State of the Art” MSVD coater. In addition they have a fully functional and operational float line, just to name a few. Just a tour of the float process is justification to make this trip. You will come away more knowledgeable as well as greatly impressed.

The touring process begins at 6:00 pm. We will break up into groups with a guide for each to tour the Guardian plant. At the conclusion of your tour Guardian Industries will provide a complimentary meal for your enjoyment. The tour will require approximately 2 hours to complete.

You are responsible for your own transportation to and from this event. Direction to the Guardian plant are as follows: The Guardian plant is located at 3801 South Highway 287, Corsicana, Texas. Take I-45 South toward Houston. Take exit number 229 and turn east and/or left. This will take you back under the I-45 freeway. The Guardian plant will be approximately 1-1/2 to 2 miles on the left and/or north side of highway 287. There is a parking lot prior to entering the secure area. Turn right into that parking lot and enjoy a short walk to the reception area of the plant.

Should you have any questions please contact:
Greg Oehlers/ Vitro America 214-502-4757 or
Kirk Lockenour/Arch Aluminum & Glass Company 972-523-1451.

Guardian Industries Corp.
3801 S. Highway 287
Corsicana, TX 75109
903-872-4871
6:00 pm

****4:30 board meeting at Guardian Industries before tour****

TGA/NTD 17th ANNUAL TEAM BASS FISHING TOURNAMENT RESULTS

1st Place Stinger: Daniel Ramsey & Dewayne Thomas

2nd Place Stringer: David Braddy & Rocky Horton

3rd Place Stinger: Russ Schneider & Mark Strickland

4th Place Stringer: Gary Ingram & Tommy Cherry

Saturday

1st Place Big Bass: Bobby Tompkins

2nd Place Big Bass: Craig Martin

3rd Place Big Bass: Sammy Ramsey

Sunday

1st Place Big Bass: Dewayne Thomas

2nd Place Big Bass: Rocky Horton

3rd Place Big Bass: Tommy Cherry

Congratulations to all Fishermen!

YKK AP America Nears Completion of \$36 Million Expansion

YKK AP America Inc. has added 250,000 square feet to its facility in Dublin, Ga., bringing its existing footprint on the site to just over one million square feet of manufacturing space. The company has invested approximately \$36 million into Phase II of its expansion, and already has set plans to invest an additional \$30-\$40 million by 2010 for initiatives to further increase capacity, but also enhance quality, reduce energy consumption and reduce emissions.

"It's part of our strategic planning to increase market share in the United States," explains Oliver Stepe, senior vice president of YKK. "The existing major assets of that plan had started reaching their capacity lines, so it was just very simply a strategic decision to continue to grow in the USA and needing to deploy assets to do so."

The facility already has been completed and the company is currently working on bringing in new machinery, most of which is expected to go into production by the middle of May. Among the new equipment brought into the plant are three highlights, Stepe says.

First is the addition of a second melting and casting machine. "We're the only ones in the USA that do it ourselves," Stepe says. "We actually start with the raw aluminum and we control our own alloys."

To keep in line with the company's goal of energy savings and reduced emissions, the new machine features regenerative burners that take exhaust gas and reuse it to help with the melting. "Roughly speaking, that type of option saves about 30 percent on natural gas versus, machinery that does not have that option," Stepe says.

The company also has added a second high-performance fluorocarbon paint line. The new computer-controlled line is a continuous flow, "three-coat one-bake" line. "It helps deliver a higher consistency on the quality," Stepe says.

In addition, a third extrusion press has been added to increase efficiency. The 9-inch 3,000 metric ton press features extended cooling/run-out tables, as long as 200 feet.

With regard to efficiency, the company is also aiming at increasing automation in its lines. Stepe explains that the facility recently has deployed an automated custom door line.

"We're really starting to move on to a lot more automation in aluminum door and window production," he says. "Where these types of machines are really headed is they're integrated and connected to the order entry systems. What can be projected in the future is that a customer can do an estimate, turn it into a quote online themselves and that will eventually run right into the machinery itself."

Despite the trend toward automation, the large amount of space that has been added to the facility begs the hiring of additional employees.

"We've already added new jobs," Stepe says. "It's projected that this whole deployment could add up to 200 jobs by 2010."

With the expansion nearly complete, Stepe expects that the additional capacity will help improve the company's ability to offer aluminum products quickly.

"Our focus is just having the shortest lead-time and the best on-time delivery," he says. "The only way you're going to gain market share in a down market is to be better than the next guy, so that's what we're trying to do."

Guardian not put off by FTA woes

Guardian Industry, one of the world's largest manufacturers of float glass and fabricated glass products, is confident of expanding its investment in Thailand despite the failure of talks on a free-trade pact between Thailand and the United States.

Stephen Farrar, director of international business, said the firm was waiting for tax incentives from the Board of Investment for its expansion project worth US\$50 million (Bt1.58 billion).

"We do not worry about a free-trade deal between Thailand and the United States because we have used Thailand as a production base to export most of our products in Southeast Asia," he said.

Guardian established its first Asian plant in Saraburi province in 1992 and set up another facility in Rayong province in 1997.

The plants manufacture clear and colored float glass as well as mirrors to serve demand in the commercial and residential construction and automotive industries domestically and internationally.

In a seminar yesterday, James Rooney, chairman of JP Rooney and Associates, said it would become more difficult for the United States to negotiate on free-trade agreements, not only with Thailand but also other countries, if the president has no power to run the fast-track process.

TGA/NTD Meetings will be held quarterly instead of monthly.

General meetings will be held in March, May, September and November.

Board meetings will remain monthly.

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Upcoming Events

- **August 15th**
Casino Night
- **September 29th**
Golf Tournament
- **December 5th**
Christmas Party

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Our condolences and deepest sympathy to
the family of

John Davis

Dallas Glass & Door Ltd.



For Membership Inquiries contact:
John or Monica Lamb 972-241-0116

Membership List May-08

**Current 2008 Membership
Noted in Green Font**

AAA Glass & Mirror

Jerry Wright
2405 Benbrook Blvd.
Fort Worth, TX 76110
Phone: 817-924-4444
Fax: 817-924-3281

Advanced Glass System

Gary Fagan
2842 Handley Ederville Rd.
Richland Hills, TX 76118
Phone: 817-589-7702
Fax: 817-595-1386

Aetna Glass Company

Tony Ash
1701 N Greenville Ave #400
Richardson, TX 75081
Phone: 972-671-5210
Fax: 972-671-5235

AGC-Flat Glass North America, Inc.

Linda Marasco
1201 Hwy 67 E
Alvarado, TX 76009
Phone: 800-777-5171
Fax: 817-783-7123

Alecom Metal Works

Jeff Cates
526 N Britian Rd.
Irving, TX 75061
Phone: 972-438-1032
Fax: 972-579-3025

Alliance Glass

Gary Lane
P.O. Box 1587
Keller, TX 76244
Phone: 817-379-1936
Fax: 817-379-1890

Alpha Glass & Mirror Co.

Gifford Olin
6122 Wyche Blvd.
Dallas, TX 75235
Phone: 214-637-5500
Fax: 214-637-5511

Alpha Insulation & Waterproofing

Chuck Jahant
1010 E. Dallas Rd.
Grapevine, TX 76051
Phone: 972-446-2600
Fax: 972-245-7974

American Glass & Mirror

Bill Turner
3001 Joyce Dr.
Fort Worth, TX 76116
Phone: 817-246-6963
Fax: 817-246-8850

Amersol, Inc.

Rick Dietel
9750 Skillman
Dallas, TX 75243
Phone: 214-503-9977
Fax: 214-503-0220

Arch Aluminum & Glass Co Inc.

Kirk Lockenour
4400 Cambridge Rd.
Fort Worth, TX 76155
Phone: 817-785-1220
Fax: 817-785-1224

Astro Sheet Metal Co.

Arthur Paxton
205 Sharon
Irving, TX 75061
Phone: 972-438-1110
Fax: 972-721-0177

Automatics LLC

Ray Olson
1350 Manufacturing St. Ste. #109
Dallas, TX 75207
Phone: 800-431-8413
Fax: 214-393-5996

Automatic Door Systems

Terry Smith
2207 Joe Field Rd.
Dallas, TX 75229
Phone: 972-484-5144
Fax: 972-243-4078

B & B Glass

Rick Churchill
3214 Beltline Rd. Ste. 426
Dallas, TX 75234
Phone: 972-481-9100
Fax: 972-481-9108

BGR Specialties

Garner Roberts
3149 Lackland Rd.
Fort Worth, TX 76116
Phone: 817-763-5831
Fax: 817-731-0625

City Glass and Mirror

James Cain
233 S.E. 14th Street
Grand Prairie, TX 75051
Phone: 972-264-5605
Fax: 972-264-6385

Country Glass & Mirror

Charles Risinger
3201 Military Pkwy. #A400
Mesquite, TX 75149
Phone: 972-216-9100
Fax: 972-216-9603

C.R. Laurence, Inc.

Ryan Humphrey
2080 Lone Star Drive
Dallas, TX 75212
Phone: 214-634-7305
Fax: 214-631-6519

D.F.W. Automatic Doors

J.L. Gilchrist
P.O. Box 851650
Mesquite, TX 75185
Phone: 972-247-4006
Fax: 972-247-4222

D.G.B. Glass, Inc.

Brad Baker
Box 123470
Fort Worth, TX 76121
Phone: 800-894-1955
Fax: 817-261-9923

Dallas Flat Glass Distributors

Tom Holman
2150 Hutton Dr.
Carrollton, TX 75006
Phone: 972-506-9580
Fax: 972-506-9585

Dallas Glass & Door Co. Ltd.

Dallas Owens
3008 East I-30
Rockwall, TX 75087
Phone: 972-772-4915
Fax: 972-772-4178

Devco

Gary Devereax
P.O. Box 151045
Arlington, TX 76015
Phone: 817-467-4234
Fax: 817-467-4325

Door Control Services

Don Gilchrist
321 Van Zandt Co Rd. 4500
Ben Wheeler, TX 75754
Phone: 903-833-5815
Fax: 903-833-5282

Fleetwood Windows & Doors

John Lanigan
625 Raven Lane
Coppell, TX 75019
Phone: 214-668-3050
Fax: 972-462-0294

FTS

Don Haerer
13531 Floyd Circle
Dallas, TX 75243
Phone: 214-869-1066
Fax: 972-792-7149

Garland Glass & Mirror

Raman Lad
310 Gautney St.
Garland, TX 75040
Phone: 972-276-6524
Fax: 972-494-1272

Guardian Industries

John Maxson
3801 S. 287
Corsicana, TX 75109
Phone: 903-872-4871
Fax: 903-874-8647

H&E Lift-Grand Prairie

3040 Roy Orr Blvd.
Grand Prairie, TX 75050
Phone: 972-642-9766

Haley-Greer, Inc.

Jeff Benson
22570 Lombardy
Dallas, TX 75220
Phone: 972-556-1177
Fax: 972-556-1384

Hall Sales Co.

Jake Hall Sr.
3333 CR 4040
Whitewright, TX 75491
Phone: 903-965-7610
Fax: 800-235-2073

Helterbran Associates

Cliff Helterbran
110 Tennyson Pl.
Coppell, TX 75019
Phone: 972-745-0026
Fax: 972-745-0306

Hilti

Jesse Saxon
13635 Stemmons Frwy.
Farmers Branch, TX 75234
Phone: 972-345-7318

Insulation Solutions Contracting, Inc.

Gene & Penny Wiggs
3200 Ashford Lane
McKinney, TX 75070
Phone: 972-548-7058
Fax: 972-542-0270

Jennings Glass Contractors

Jerry Jennings
P.O. Box 271025
Dallas, TX 75227-1025
Phone: 972-285-0004
Fax: 972-285-1080

JPON Glass Co.

Pat O'Neal
1825 S. Jupiter
Garland, TX 75042
Phone: 214-349-1400
Fax: 214-349-1314

Kawneer-Alcoa

Ken Rossi
3216 Royalty Row
Irving, TX 75062
Phone: 972-438-1212
Fax: 972-438-5462

Knowles Door Check

Brenda Greathouse
302 Hwy 251 South
Olney, TX 76374
Phone: 214-637-2896
Fax: 940-564-3595

Larry Bradley Insurance

1409 Forest Lane
Garland, TX 75042
Phone: 972-276-6266
Fax: 972-276-9954

Lloyd Consulting & Engineering

Ken Lloyd
143 Classon Dr.
Dallas, TX 75218
Phone: 214-340-1517
Fax: 214-340-1519

MGM Glass Corporation

Rose Mooneyham
3207 Peachtree #102
Balch Springs, TX 75180
Phone: 972-286-5141
Fax: 972-557-1760

M3 Glass Technologies

Chris Mammen
2924 Rock Island Rd.
Irving, TX 75060
Phone: 972-790-4527
Fax: 972-790-4544

North American Glass Dist.

Elaine Tschirgi
100 Payne Street
Dallas, TX 75207
Phone: 214-939-2690
Fax: 214-939-2689

Oak Cliff Mirror & Glass Co., Inc.

Sam Hill
2202 N. Beckley Ave.
Dallas, TX 75208
Phone: 214-747-4875
Fax: 214-747-4878

Oldcastle Glass

1101 Fountain Pkwy
Grand Prairie, TX 75050

Precision Door

925 22nd Ave. #106
Plano, TX 75074
Phone: 972-423-6182

Quality Automatic Door Service Inc.

P.O. Box 1539
Van, TX 75790
Phone: 800-221-6534
Fax: 800-503-5566

Quality Powder Coating, LP.

Jim Hester
1838 Forms Dr.
Carrollton TX 75006
Phone: 972-488-0635
Fax: 972-488-0636

R.E. Watson & Assoc.

P.O. Box 691
620 Tower Dr.
Kennedale, TX 76060
Phone: 817-478-4401
Fax: 817-478-3736

Read Architectural Products LLC.

Kevin Read
5601 Democracy Dr. Ste. 220
Plano, TX 75024
Phone: 972-378-6700
Fax: 972-378-6755

Redbud Glass, Inc.

Jan Voskamp
4325 SW 29th
Oklahoma City, OK 73119
Phone: 800-943-0883
Fax: 800-813-7991

Somaca-Dallas

Harold Zeh
2750 Electronic Ln.
Dallas, TX 75220
Phone: 214-350-0350
Fax: 214-350-0764

Soudal-Inc.

Glenn Kallgren
8888 Governors Row
Dallas, TX 75247
Phone: 214-905-9333
Fax: 214-905-9332

Southern Stretch Forming

David Arthur
P.O. Box 50047
Denton, TX 76206
Phone: 940-591-0410
Fax: 940-271-0570

Southwest Glass, Inc.

Jim Prater
2333 Glenda Ln.
Dallas, TX 75229
Phone: 972-243-0402
Fax: 972-484-2827

SSI-Dallas

Don Moore
2367 Glenda Lane
Dallas, TX 75229
Phone: 972-243-0676
Fax: 972-243-0693

Tepeco Contract Glazing, Inc.

William Keen
11210 Ables Lane
Dallas, TX 75229
Phone: 972-247-1055
Fax: 972-247-1052

U.S. Aluminum

Don Walker
200 Singleton Dr.
Waxahachie, TX 75165
Phone: 800-627-6440
Fax: 800-289-6440

United Rentals Aerial Division

Craig Ruhe
3130 Spur 482
Irving, TX 75062
Phone: 972-579-1590
Fax: 972-579-1841

Universal Glass

John Lamb
2421 Glenda Ln.
Dallas, TX 75229
Phone: 972-241-0116
Fax: 972-241-3075

Vistawall Architectural

Diane Lacy
803 Airport Freeway
Terrell, TX 75160
Phone: 800-869-4567
Fax: 972-551-6323

Vitro America

Greg Ohlers
12900 Nicholson Rd.
Farmers Branch, TX 75234
Phone: 972-484-3691
Fax :972-620-7530

YKK AP America

2025 W. Belt Line Rd. #130
Carrollton, TX 75006
Phone: 972-245-9551
Fax: 972-245-9522

TEXAS GLASS ASSOCIATION MEMBERSHIP INFORMATION UPDATE

In an effort to update our files and maintain accurate information for each of our members, please forward any changes, corrections or updates to Johnny or Monica Lamb.

Fax: 972-241-3075, email: monica@universalglasscompany.com

Membership inquiries may be directed to Johnny or Monica Lamb @ 972-241-0116.

Company Name: _____

Contact: _____

Address: _____

City, State, and Zip: _____

Phone: _____

Fax: _____

Email: _____

Please make the following change(s) to our company information:



TEXAS GLASS ASSOCIATION

MEMBERSHIP APPLICATION

Box 92-4302
Houston, Tx 77292-4302

www.texasglass.org

713-682-3834 (800) 842-2762
Fax 713-682-4839

Dues are based on the total number of employees (including leased employees) in your company. Please check the appropriate box. Please check the appropriate box for your classification:

Included in your membership dues is a membership in one of the TGA Divisions (Houston, North Texas). Your membership will be assigned to one of the Divisions based on the County in which your membership is located. If you are located in a county not serviced by one of the Divisions, you will be an "at large" member. If you are a statewide member, you will belong to all divisions, with one vote in each division and one vote on TGA matters.

Company:	Address:	City, Zip
Phone:	Fax:	E-Mail:
Contact Person:	Title	Home Zip Code: _____ - _____
COUNTY:	(Texas Legislative Information)	

TGA NEEDS YOU and YOU need TGA!

Membership dues based on number of permanent employees

- [] A 1 - 10 \$ 350
- [] B 11 - 20 \$ 450
- [] C 21 & over \$ 550

Flat Glass % Auto Glass %

Commercial % Multi-story % Residential %

[] **Regular membership** - defined as any firm or corporation which is a) engaged in the sale, installation, replacement, or repair of glass products, including but not restricted to architectural glass, auto glass, mirrors and leaded glass; or b) conducting business as glazing contractor. A regular member must maintain glass industry equipment products or supplies, have an established commercial location where business is transacted; maintain proper books of accounts and records; and be registered where required by law.

[] **Associate membership** - defined as any individual firm or corporation engaged in the distribution, manufacturing, and/or fabrication of glass products or involved in an industry business closely allied to the glass product industry and which does not qualify for regular membership. Includes manufacturers representatives.

Included in your membership dues is a membership in one of the TGA Divisions (Houston, North Texas). Your membership will be assigned to one of the Divisions based on the County in which your membership is located. If you are located in a county not serviced by one of the Divisions, you will be an "at large" member. If you are a statewide member, you will belong to all divisions, with one vote in each division and one vote on TGA matters. COUNTY IN WHICH YOUR BUSINESS RESIDES IS: _____

Indicate division: [] HOUSTON [] NORTH TEXAS Sponsor: _____

I certify that my company's dues category and location information are correct and agree to abide by the by-laws of the Texas Glass Association and their affiliated divisions.

Signed: _____ date: _____

Enclosed is our check # _____ Please bill _____ CHARGE: Visa - ___ M/C ___ Discover ___ AMX ___.

Card No. _____ exp _____

Name on Card _____

Members dues are not tax deductible as charitable contributions for income tax purposes. However, they may be deductible as ordinary and necessary business expense subject to restriction imposed as a result of association lobbying activities. TGA estimates up to 20% of your 2006 dues, the part affiliated with lobbying, is NOT tax deductible. Consult your tax advisor for details. **First years dues are prorated quarterly.**